

News Release

January 31, 2003

**Performance Review – Nine months ended December 31, 2002**

The Board of Directors of ICICI Bank Limited (NYSE: IBN) at its meeting held at Mumbai today, approved the audited accounts of the Bank for the nine months ended December 31, 2002 (Apr-Dec 2002). The Board also approved the audited consolidated accounts for the period. ICICI Limited (ICICI) and two of its subsidiaries merged with the Bank on March 30, 2002. The results for Apr-Dec 2002 are therefore not comparable with the results on a standalone basis for the nine months ended December 31, 2001 (Apr-Dec 2001).

**Results**

ICICI Bank's profit after tax increased 16% to Rs. 330 crore for the quarter ended December 31, 2002 (Q3-2003) from Rs. 285 crore for the quarter ended September 30, 2002 (Q2-2003). The Bank's profit after tax for Apr-Dec 2002 was Rs. 868 crore as compared to Rs. 201 crore for Apr-Dec 2001 (an increase of 332%).

The Bank's net interest income for Q3-2003 was Rs. 343 crore as compared to Rs. 307 crore for Q2-2003, after allowing for Rs. 36 crore on account of amortisation of premium on SLR investments in the "Held-to-Maturity" category (Rs. 86 crore in Apr-Dec 2002) and Rs. 39 crore on account of upfront Direct Marketing Agent (DMA) costs in respect of automobile loans (Rs. 103 crore in Apr-Dec 2002).

**Operational highlights**

The Bank's customer assets at December 31, 2002 were Rs. 61,026 crore as against Rs. 57,526 crore at March 31, 2002. There was a decline in the corporate assets primarily due to sell-down of loans as part of the Bank's strategy of churning its portfolio and repayments of maturing corporate assets. However, the retail assets increased by Rs. 9,169 crore (a growth of 149%) to Rs.15,312 crore. ICICI Bank's retail assets now constitute 15% of total assets and 25% of customer assets as compared to 6% of total assets and 11% of customer assets at March 31, 2002. The growth in retail assets reflects the Bank's leadership across product segments. The Bank made retail loan disbursements of over Rs. 5,300 crore in Q3-2003 including home loan disbursements of Rs. 2,274 crore, achieving market leadership in home loan disbursements.

During Apr-Dec 2002, the Bank repaid Rs. 15,176 crore of erstwhile ICICI's rupee liabilities as they fell due in accordance with their terms of repayment. At December 31, 2002, the Bank's total deposits were Rs. 41,317 crore, a growth of 29% over total deposits at March 31, 2002. Deposits constituted 48% of the Bank's funding at December 31, 2002 compared to 35% at March 31, 2002. ICICI Bank's average cost of deposits declined to 6.7% for Q3-2003 from 7.0% for Q2-2003.

The Bank continues to make progress in its international initiatives. The Bank has received RBI's approval for setting up subsidiaries in the United Kingdom and Canada, an offshore branch in Singapore and representative offices in the United Arab Emirates and China. The Bank has also received in-principle clearance from RBI for a branch in the Dubai International Financial Centre.

At December 31, 2002, the Bank's net non-performing customer assets were Rs. 3,012 crore constituting 4.9% of customer assets. The Bank's standard assets included net restructured assets of Rs. 6,560 crore. At December 31, 2002, the Bank had a provision coverage of 6.2% against corporate standard assets, indicating the strength of the Bank's balance sheet. The Bank continues to focus on restructuring of intrinsically viable companies as well as recovery actions, including institution of proceedings under the Securitisation and Reconstruction of Financial Assets and Enforcement of Security Interest Act 2002.

ICICI Bank's capital adequacy at December 31, 2002 was 12.6% (including Tier-1 capital adequacy of 8.2%), well above RBI's requirement of 9.0%.

#### **Audited Consolidated Accounts under Indian GAAP**

The consolidated profit after tax was Rs. 815 crore in Apr-Dec 2002 including the results of operations of subsidiaries and affiliates of erstwhile ICICI that became subsidiaries and affiliates of the Bank on merger. The Bank had no subsidiaries at December 31, 2001. ICICI Securities & Finance Company Limited earned a profit after tax of Rs. 76 crore in Apr-Dec 2002. ICICI Lombard General Insurance Company Limited achieved break-even during the period. ICICI Prudential Life Insurance Company maintained its market leadership among private sector life insurance companies, having sold about 225,000 policies by December 31, 2002. However, future bonus and servicing cost provisions and non-amortisation of expenses by ICICI Prudential Life Insurance Company Limited in line with insurance company accounting norms had an impact of Rs. 91 crore on the Bank's consolidated profit.

## Appointment of Directors

The Board of Directors has appointed Mr. P. C. Ghosh, Chairman, General Insurance Corporation of India, and Mr. M. K. Sharma, Vice Chairman, Hindustan Lever Limited as non-executive additional Directors of the Bank.

*1 crore = 10.0 million*

*Except for the historical information contained herein, statements in this Release which contain words or phrases such as 'will', 'would', 'indicating', 'expected to' etc., and similar expressions or variations of such expressions may constitute 'forward-looking statements'. These forward-looking statements involve a number of risks, uncertainties and other factors that could cause actual results to differ materially from those suggested by the forward-looking statements. These risks and uncertainties include, but are not limited to our ability to successfully implement our strategy, future levels of non-performing loans, our growth and expansion in business, the adequacy of our allowance for credit losses, technological implementation and changes, the actual growth in demand for banking products and services, investment income, cash flow projections, our exposure to market risks as well as other risks detailed in the reports filed by us with the United States Securities and Exchange Commission. ICICI Bank undertakes no obligation to update forward-looking statements to reflect events or circumstances after the date thereof.*

For further press queries please call Madhvendra Das at 91-22-2653 6124 or e mail: madhvendra.das@icicibank.com.

For investor queries please call Rakesh Jha at 91-22-2653 6157 or Anindya Banerjee at 91-22-2653 7131 or email at ir@icicibank.com.