



Performance Review: Q3-2006

January 20, 2006

A solid grey horizontal bar is located at the bottom of the slide.

Highlights

Profitability

- 24% increase in profit after tax to Rs. 6.40 billion in Q3-2006 from Rs. 5.18 billion in Q3-2005
- 59% increase in net interest income to Rs. 11.67 bn in Q3-2006 from Rs. 7.33 billion in Q3-2005
- 52% increase in fee income to Rs. 8.46 billion in Q3-2006 from Rs. 5.58 billion in Q3-2005
- 79% increase in core operating profit to Rs. 10.26 bn in Q3-2006 from Rs. 5.72 bn in Q3-2005
- 26% increase in profit after tax to Rs. 17.50 billion in 9M-2006 from Rs. 13.91 billion in 9M-2005



Highlights

- 70% year-on-year growth in retail portfolio, now constituting 64% of loans
- 43% year-on-year growth in wholesale, agri, SME and international portfolio
- Deposit growth of 63% year-on-year
- Reduction in net NPA ratio to 0.80% at December 31, 2005 from 2.29% at December 31, 2004
- Net worth increased to Rs. 210.52 bn at December 31, 2005 following the capital raising



Key profitability indicators

	Q3-2005	Q3-2006	Growth	FY2005
PAT (Rs. bn)	5.18	6.40	23.6%	20.05
NII (Rs. bn)	7.33	11.67	59.2%	28.39
Fee income (Rs. bn)	5.58	8.46	51.6%	20.98
Treasury income (Rs. bn)	1.99	1.68	(15.5)%	7.11
NIM (%)	2.4%¹	2.5%¹	-	2.4%
RoE ² (%)	16.9%¹	17.2%¹	-	17.9%
EPS ² (Rs.)	28.2¹	33.5¹	18.8%	27.6

1. Annualised
2. Weighted average



Profit & loss statement

(Rs. in billion)

	FY-2005	Q3-2005	Q3-2006	Q3-o-Q3 growth	9M-2005	9M-2006	9M-o-9M Growth
NII	28.39	7.33	11.67	59.2%	20.49	29.71	45.0%
Non-interest inc.	27.05	6.92	10.11	46.2%	19.69	27.90	41.6%
- Fee income	20.98	5.58	8.46	51.6%	15.13	22.08	45.9%
- Others	6.07	1.34	1.65	23.3%	4.56	5.82	28.0%
Core operating income	55.44	14.25	21.78	52.8%	40.18	57.61	43.4%
Operating exp.	25.17	6.44	9.04	40.4%	17.95	24.90	38.7%
Other DMA ¹ exp.	4.85	1.38	1.72	24.6%	3.35	4.49	34.2%
Lease depn.	2.97	0.71	0.76	6.4%	2.24	2.04	(9.2)%
Core operating profit	22.45	5.72	10.26	79.4%	16.64	26.18	57.2%

1. Direct marketing agents/ associates



Profit & loss statement

(Rs. in billion)

	FY-2005	Q3-2005	Q3-2006	Q3-o-Q3 growth	9M-2005	9M-2006	9M-o-9M growth
Core operating profit	22.45	5.72	10.26	79.4%	16.64	26.18	57.2%
Treasury income	7.11	1.99	1.68	(15.6%)	4.15	5.91	42.4%
Operating profit	29.56	7.71	11.94	54.7%	20.79	32.09	54.3%
Provisions ¹	4.29	1.08	3.95	265.7%	3.49	9.97	185.7%
Profit before tax	25.27	6.63	7.99	20.5%	17.30	22.12	27.9%
Tax	5.22	1.45	1.59	9.8%	3.39	4.62	36.0%
PAT	20.05	5.18	6.40	23.6%	13.91	17.50	25.8%

- Includes premium amortisation on SLR securities of Rs. 0.74 bn in Q3-2005, Rs. 1.82 bn in 9M-2005, Rs. 2.20 bn in Q3-2006 and Rs. 5.59 bn in 9M-2006.*
- The Bank has aligned its accounting policy for subvention income with its accounting policy for direct marketing agency/ associate expenses. Accordingly, subvention income has been accounted for in the period in which it is received instead of over the period of the loan. As a result of the change in policy, the profit after tax for 9M-2006 is higher by Rs. 0.50 bn.*



Balance sheet: Assets

(Rs. in billion)

	Dec 31, 2004	Mar 31, 2005	Sep 30, 2005	Dec 31, 2005	Y-o-Y growth
Cash balances with banks & SLR	427.98	474.12	545.54	590.43	38.0%
- Cash & bank balances	125.70	129.30	129.87	177.86	41.5%
- SLR investments	302.28	344.82	415.67	412.57	36.5%
Advances	769.61	914.05	1,070.71	1,226.13	59.3%
<i>Of which: Retail</i>	<i>461.94</i>	<i>561.34</i>	<i>685.37</i>	<i>784.95</i>	<i>69.9%</i>
Debentures & bonds	42.81	28.54	15.81	19.39	(54.7%)
Other investments	97.22	131.52	121.70	139.84	43.8%
Fixed & other assets	124.52	128.37	138.42	148.53	19.3%
Total assets	1,462.14	1,676.59	1,892.19	2,124.32	45.3%



Balance sheet: Liabilities

(Rs. in billion)

	Dec 31, 2004	Mar 31, 2005	Sep 30, 2005	Dec 31, 2005	Y-o-Y growth
Net worth	126.35	125.50	137.16	210.52 ¹	66.6%
- Equity capital	7.36	7.37	7.41	8.74	18.8%
- Reserves	118.99	118.13	129.75	201.78	69.6%
Preference	3.50	3.50	3.50	3.50	-
Deposits	819.28	998.19	1,204.52	1,338.81	63.4%
ICICI borrowings	226.74	193.48	154.11	141.17	(37.7%)
Other borrowings	184.48	224.05	267.60	296.90	60.9%
Other liabilities	101.79	131.87	125.30	133.42	31.1%
Total liabilities	1,462.14	1,676.59	1,892.19	2,124.32	45.3%

1. Excludes Rs. 7.50 bn on account of green-shoe option and Rs. 5.55 bn on account of partly paid shares issued to retail investors.



Key ratios

(Percent)

	FY2005	9M-2005 ¹	9M-2006 ¹
Return on weighted average net worth ²	17.9	17.0	17.2
Weighted avg EPS (Rs.)	27.6	25.6	31.2
NIM	2.4	2.4	2.4
Cost to income	42.2	42.7	40.5
Cost to average assets	1.8	1.8	1.8
Fee to income	35.2	36.0	35.9

1. Annualised

2. Increase in networth on account of fresh capital raised has been considered for 15 days.



Asset quality and provisioning

(Rs. in billion)

	Mar 31, 2004	Mar 31, 2005	Jun 30, 2005	Sep 30, 2005	Dec 31, 2005
Gross NPAs	67.15	51.40	52.41	40.40	27.87
Less: Cumulative w/offs & provisions	46.78	31.57	32.11	29.60	17.62
Net NPAs	20.37	19.83	20.30	10.80	10.25
Net NPA ratio	2.87%	2.03%	1.96%	0.97%	0.80%

- Net restructured loans at December 31, 2005: Rs. 54.37 bn



Capital adequacy

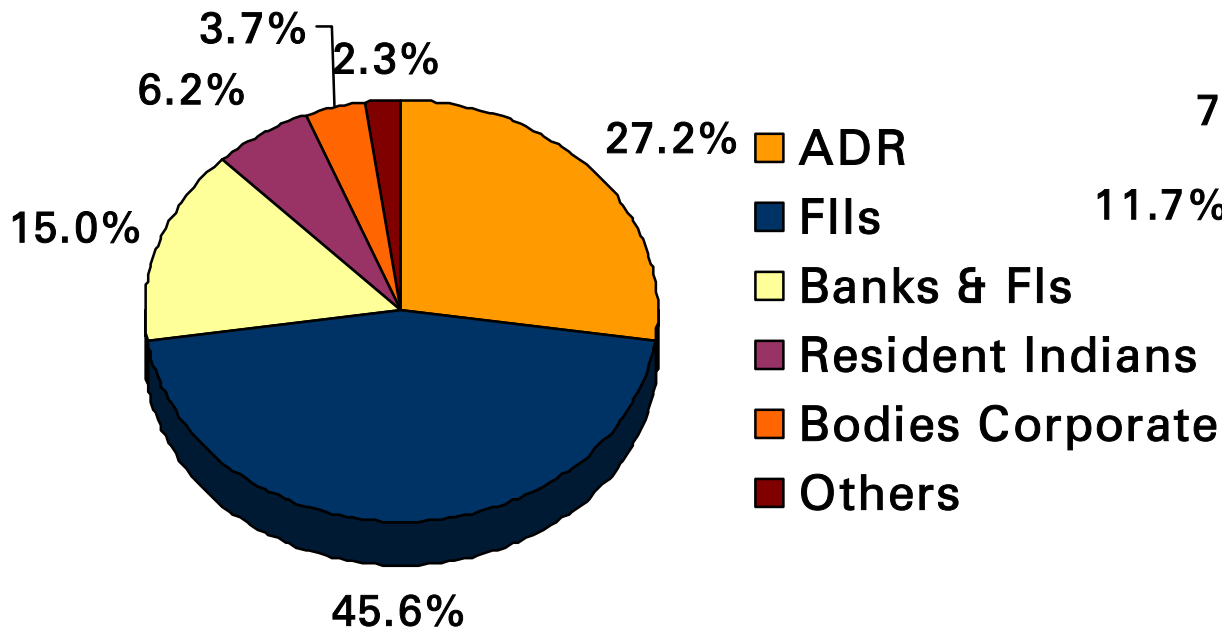
	Mar 31, 2005		Dec 31, 2005	
	Rs. bn	%	Rs. bn	%
Total Capital	159.03	11.78	250.22 ¹	14.53
- Tier I	102.46	7.59	180.35	10.47
- Tier II	56.57	4.19	69.88	4.06
Risk weighted assets	1,350.17		1,722.52	

1. Excludes Rs. 7.50 bn on account of green-shoe option and Rs. 5.55 bn on account of partly paid shares issued to retail investors.



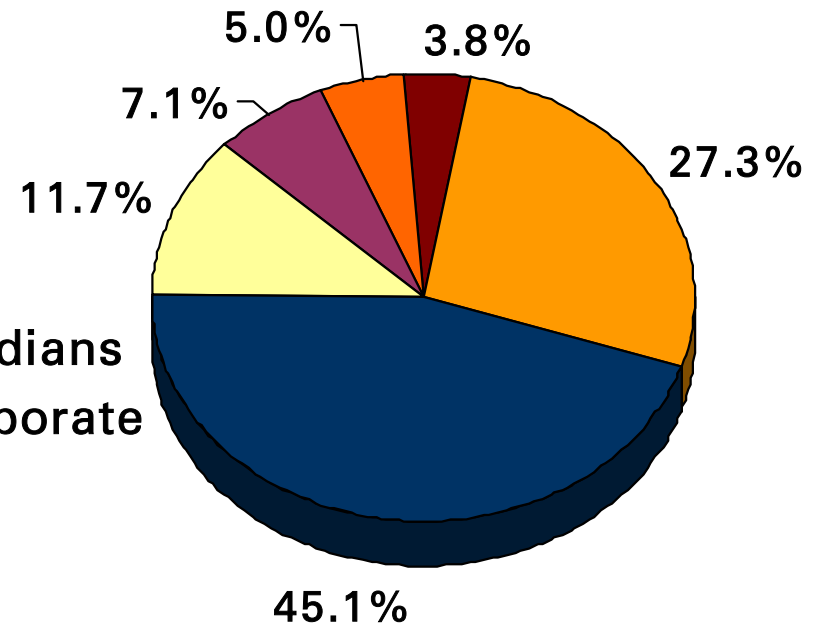
Shareholding pattern

September 30, 2005



Paid-up capital Rs. 7.41 billion

January 13, 2006



Paid-up capital Rs. 8.74 billion



Except for the historical information contained herein, statements in this Release which contain words or phrases such as 'will', 'would', 'indicating', 'expected to' etc., and similar expressions or variations of such expressions may constitute 'forward-looking statements'. These forward-looking statements involve a number of risks, uncertainties and other factors that could cause actual results to differ materially from those suggested by the forward-looking statements. These risks and uncertainties include, but are not limited to our ability to successfully implement our strategy, future levels of non-performing loans, our growth and expansion in business, the adequacy of our allowance for credit losses, technological implementation and changes, the actual growth in demand for banking products and services, investment income, cash flow projections, our exposure to market risks as well as other risks detailed in the reports filed by us with the United States Securities and Exchange Commission. ICICI Bank undertakes no obligation to update forward-looking statements to reflect events or circumstances after the date thereof.





Thank you

