



Performance Review: FY2006

April 29, 2006

Agenda

Highlights

Operating review

Financial performance



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Highlights

Profitability

- 26.7% increase in profit after tax to Rs. 25.40 billion in FY2006 from Rs. 20.05 billion in FY2005
- 47.5% increase in net interest income to Rs. 41.87 bn in FY2006 from Rs. 28.39 billion in FY2005
- 55.3% increase in fee income to Rs. 32.59 billion in FY2006 from Rs. 20.98 billion in FY2005
- 28.5% increase in profit after tax to Rs. 7.90 billion in Q4-2006 from Rs. 6.15 billion in Q4-2005



Highlights

- Robust loan growth across businesses
 - Rural & agricultural portfolio increased from Rs. 74.95 bn to Rs. 162.79¹ bn
 - Loan portfolio of international branches increased from Rs. 62.18 bn to Rs. 125.24 bn
 - Retail portfolio increased from Rs. 561.34 bn to Rs. 921.98¹ bn
- Deposit growth of 65% from Rs. 998.19 bn to Rs. 1,650.83 bn
- Reduction in net NPA ratio to 0.71% at March 31, 2006 from 2.03% at March 31, 2005
- Net worth increased 77% to Rs. 222.06 bn at March 31, 2006

1. Includes consumer finance in rural areas



Key profitability indicators

	FY2005	FY2006	Growth
PAT (Rs. bn)	20.05	25.40	26.7%
NII (Rs. bn)	28.39	41.87	47.5%
Fee income (Rs. bn)	20.98	32.59	55.3%
Treasury income (Rs. bn)	7.11	9.28	30.5%
NIM	2.4%	2.4%	-
ROE ¹	17.9%	16.4%²	-
EPS ¹ (Rs.)	27.6	32.5²	23.2%

1. Weighted average
2. Additional capital of about Rs. 80.00 billion raised in FY2006



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Sustained growth in retail banking

(Rs. in billion)

	March 31, 2005	March 31, 2006	Growth in FY2006
Retail assets outstanding	561.34	921.98	64%
Branches (nos.)	562	614	52
ATMs (nos.)	1,910	2,200	290

Retail banking contributed about 58% of total fee income



Leadership in retail credit

(Rs. in billion)

Product	Industry volumes FY 2006	ICICI Bank's volumes FY 2006	ICICI Bank's market share
Mortgages	825.00	257.40	31%
Auto	430.00	173.25	40%
Commercial vehicle etc	290.00	91.73	32%
Personal/ Consumer	230.00	64.93	28%
Two-wheeler	92.00	33.38	36%
Total	1,867.00	620.69	33%
Credit cards ²	17.50	5.00	29%

1. Industry/competitor data based on market estimates

2. Cards in force (million)



International strategy

India-linked retail opportunity

- Complete set of products for NRIs for all India related financial services needs
- 20% market share in remittances into India

Globalisation of Indian corporates

- Preferred partner for Indian corporates for ECBs
- Acquisition financing and advisory services
- Assisting corporates with trade finance

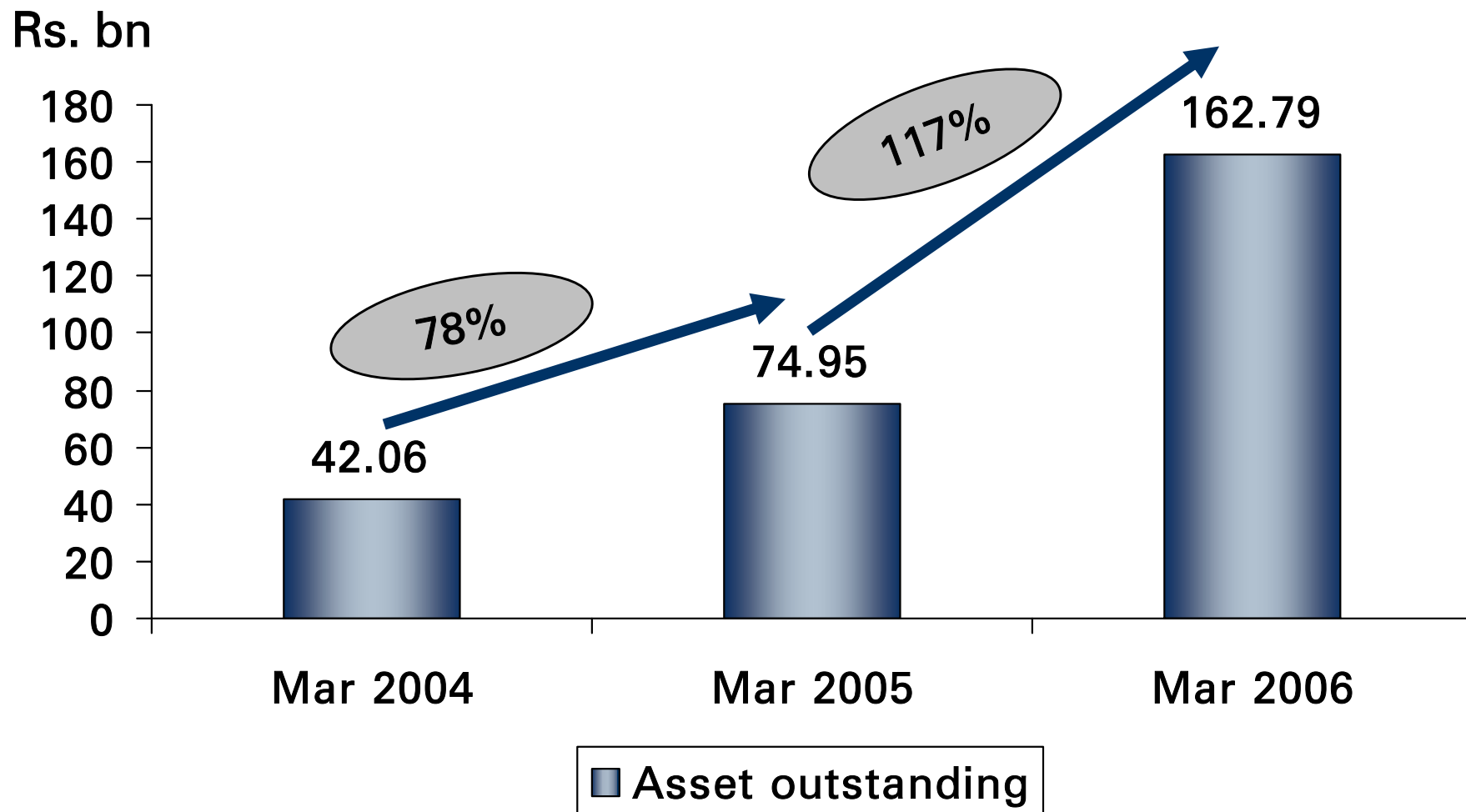
Leveraging the India base

- Launched Direct Banking in UK and Canada
- Leveraging domestic technology platform in international markets
- Processing and call center based out of India

Total assets USD 8.1 bn; international operations account for about 14% of consolidated banking assets



Rural banking: The next growth horizon



Over 8,700 customer touch points



1. Includes consumer finance in rural areas

Corporate banking strategy

Meeting full range
of client needs

- Transaction banking
- Credit origination and structuring
- Advisory services
- Treasury products

Focus on fee
based revenue
streams

- Robust increase in transaction banking volumes
- Growing presence in forex and derivatives market

Enhancing debt
markets presence

- Leadership in securitisation and syndication



Key subsidiaries



Life insurance

Market leadership

- Sustained market leadership in private sector with retail market share of 32%¹
- Overall market share of 11%¹

Highlights

- 72% growth in new business APE² to Rs. 21.63 bn
- Robust renewal streams: 39% of total premium
- Funds under management of about Rs. 88.00 bn
- More than 2.2 million policies and 72,000 agents

Financial performance

- 69% increase in New Business Achieved Profit from Rs. 3.12 bn in FY2005 to Rs. 5.28 bn in FY2006
- Expense ratio down to 13.8% from 17.3%

1. April 2005-February 2006 on 'weighted received premium' basis

2. APE equals to regular premium plus 10% single premium



General insurance

Market leadership

- Sustained market leadership in private sector with market share of 30%¹
- Overall market share increased to 8%¹ from 5%¹

Highlights

- 80% growth in gross written premium (GWP) to Rs. 15.92 bn
- 58% of GWP from non corporate segment
- 140% increase in policies to 1.5 million in FY2006

Financial performance

- Profit after tax of Rs. 503.1 mn in FY2006 (Rs. 483.5 mn in FY2005) despite catastrophic claims and investment in distribution
- RoE of 17% in FY2006

1. April 2005-February 2006



Investment banking

Corporate finance

- 95% increase in revenues
- Handled 31 equity transaction raising more than Rs. 137.00 bn
- Ranked #2 IPO broker and #2 in advisory and mergers & acquisitions

Equities

- 66% increase in brokerage income
- Named "Top regional and domestic brokerage house in Asia-2005" by The Asset magazine

Financial performance

- 146% increase in profit after tax from Rs. 0.64 bn in FY2005 to Rs. 1.57 bn in FY2006
- RoE of 34% in FY2006



Asset management

Market leadership

- Among top two private sector mutual funds with funds under management (FUM) of Rs. 235.61 bn and 10.1% market share

Highlights

- FUM in equity category increased by 340% to Rs. 73.97 bn at Mar 31, 2006 (30% of FUM)
- Named "Mutual Fund of the Year" by CNBC TV18-CRISIL

Financial performance

- 81% increase in profit after tax from Rs. 171.7 mn in FY2005 to Rs. 311.3 mn in FY2006
- RoE of 37% in FY2006



Private equity

Market leadership

- Largest private equity & venture fund player
- Funds under management (committed) over Rs. 63.87 bn

India Advantage Funds

- India Advantage Funds I & II:
 - Closed 19 transactions till date
- Landmark secondary sale to Coller Capital

Financial performance

- 55% increase in profit after tax from Rs. 324.0 mn in FY2005 to Rs. 503.0 mn in FY2006
- RoE of 176% in FY2006



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Profit & loss statement

(Rs. in billion)

	Q4-2005	Q4-2006	Q4-o-Q4 growth	FY 2005	FY 2006	Y-o-Y Growth
NII	7.90	12.16	53.9%	28.39	41.87	47.5%
Non-interest inc.	7.36	12.67	72.4%	27.05	40.55	50.0%
- Fee income	5.85	10.50	79.5%	20.98	32.59	55.3%
- Others	1.51	2.16	43.0%	6.07	7.96	31.1%
Core operating income	15.26	24.81	62.6%	55.44	82.42	48.7%
Operating exp.	7.21	10.57	46.6%	25.17	35.47	40.9%
Other DMA ¹ exp.	1.51	2.06	35.4%	4.85	6.55	35.1%
Lease depn.	0.73	0.73	-	2.97	2.77	(6.7%)
Core operating profit	5.81	11.45	97.1%	22.45	37.63	67.7%

1. Direct marketing agents



Profit & loss statement

(Rs. in billion)

	Q4-2005	Q4-2006	Q4-o-Q4 growth	FY 2005	FY 2006	Y-o-Y Growth
Core operating profit	5.81	11.45	97.1%	22.45	37.63	67.7%
Treasury income	2.96	3.36	13.5%	7.11	9.28	30.5%
Operating profit	8.77	14.81	68.9%	29.56	46.91	58.7%
Provisions ¹	0.80	5.97	646.3%	4.29	15.94	271.6%
Profit before tax	7.97	8.84	11.1%	25.27	30.97	22.6%
Tax	1.82	0.94	(48.4%)	5.22	5.57	6.7%
PAT	6.15	7.90	28.7%	20.05	25.40	26.7%

1. Includes premium amortisation on SLR securities of Rs.2.43 bn in Q4-2006 and Rs. 8.02 bn in FY2006.

Consolidated profit after tax increased 31% from Rs. 18.52 bn in FY2005 to Rs. 24.20 bn in FY2006



Balance sheet: Assets

(Rs. in billion)

	Mar 31, 2005	Dec 31, 2005	Mar 31, 2006	Y-o-Y growth
Cash balances with banks & SLR	474.12	590.43	681.14	44%
- Cash & bank balances	129.30	177.86	170.40	32%
- SLR investments	344.82	412.57	510.74	48%
Advances	914.05	1,226.13	1,461.63	60%
Investments	160.05	159.23	204.73	28%
Fixed & other assets	128.37	148.53	166.39	30%
Total assets	1,676.59	2,124.32	2,513.89	50%



Balance sheet: Liabilities

(Rs. in billion)

	Mar 31, 2005	Dec 31, 2005	Mar 31, 2006	Y-o-Y growth
Net worth	125.50	210.52	222.06	77%
- Equity capital	7.37	8.74	8.90	21%
- Reserves	118.13	201.78	213.16	80%
Preference	3.50	3.50	3.50	-
Deposits	998.19	1,338.81	1,650.83	65%
Borrowings	224.05	296.90	354.77	58%
eICICI borrowings	193.48	141.17	131.90	(32%)
Other liabilities	131.87	133.42	150.83	14%
Total liabilities	1,676.59	2,124.32	2,513.89	50%



Key ratios

(Percent)

	FY2005	FY2006
Return on weighted average net worth	17.9	16.4
Weighted avg EPS (Rs.)	27.6	32.5
NIM	2.4	2.4
Cost to income ¹	42.2	39.9
Cost to average assets ¹	1.8	1.8
Fee to income	35.2	36.6

1. Excluding DMA commissions and lease depreciation



Asset quality and provisioning

(Rs. in billion)

	Mar 31, 2005	Mar 31, 2006
Gross NPAs ¹	51.40	29.63
Less: Cumulative w/offes & provisions	31.57	18.88
Net NPAs	19.83	10.75
Net NPA ratio	2.03%	0.71%

1. Including credit and credit substitutes

- Net retail NPAs: Rs. 7.10 bn
- Net restructured loans: Rs. 53.16 bn (Mar 31, 2005: Rs. 62.63 bn)



Capital adequacy

	Mar 31, 2005		Mar 31, 2006	
	Rs. bn	%	Rs. bn	%
Total Capital	159.03	11.78	278.43	13.35
- Tier I	102.46	7.59	191.82	9.20
- Tier II	56.57	4.19	86.61	4.15
Risk weighted assets	1,350.17		2,085.94	



Except for the historical information contained herein, statements in this Release which contain words or phrases such as 'will', 'would', 'indicating', 'expected to' etc., and similar expressions or variations of such expressions may constitute 'forward-looking statements'. These forward-looking statements involve a number of risks, uncertainties and other factors that could cause actual results to differ materially from those suggested by the forward-looking statements. These risks and uncertainties include, but are not limited to our ability to successfully implement our strategy, future levels of non-performing loans, our growth and expansion in business, the adequacy of our allowance for credit losses, technological implementation and changes, the actual growth in demand for banking products and services, investment income, cash flow projections, our exposure to market risks as well as other risks detailed in the reports filed by us with the United States Securities and Exchange Commission. ICICI Bank undertakes no obligation to update forward-looking statements to reflect events or circumstances after the date thereof.



Thank you

