

ICICI Bank Limited ICICI Bank Towers Bandra Kurla Complex Mumbai 400 051

News Release

July 25, 2009

Performance Review - Quarter ended June 30, 2009

- 31% increase in standalone profit before tax to Rs. 1,205 crore for the quarter ended June 30, 2009 from Rs. 922 crore for the quarter ended June 30, 2008
- 21% increase in standalone profit after tax to Rs. 878 crore for the quarter ended June 30, 2009 from Rs. 728 crore for the quarter ended June 30, 2008
- Current and savings account (CASA) ratio increased to 30.4% at June 30, 2009 from 27.6% at June 30, 2008
- Strong capital adequacy ratio of 17.4% and Tier-1 capital adequacy ratio of 13.1%; Tier-1 capital adequacy ratio highest among large Indian banks
- 68% increase in consolidated profit after tax to Rs. 1,035 crore for the quarter ended June 30, 2009 from Rs. 617 crore for the quarter ended June 30, 2008

The Board of Directors of ICICI Bank Limited (NYSE: IBN) at its meeting held at Mumbai today, approved the audited unconsolidated accounts and the unaudited consolidated accounts of the Bank for the quarter ended June 30, 2009.

Profit & loss account

- Profit before tax increased 31% to Rs. 1,205 crore (US\$ 252 million) for the quarter ended June 30, 2009 (Q1-2010) from Rs. 922 crore (US\$ 192 million) for the quarter ended June 30, 2008 (Q1-2009).
- Profit after tax increased 21% to Rs. 878 crore (US\$ 183 million) for Q1-2010 from Rs. 728 crore (US\$ 152 million) for Q1-2009.
- The net interest margin was maintained at 2.4%. Net interest income for Q1-2010 was Rs. 1,985 crore (US\$ 414 million) compared to Rs. 2,090 crore (US\$ 436 million) for Q1-2009. The decrease in net interest income was mainly due to the decrease in advances by 11.6%.



- The Bank earned treasury income of Rs. 714 crore (US\$ 149 million) in Q1-2010. The Bank positioned its treasury strategy to benefit from the opportunities in equity and fixed income markets during the quarter.
- Fee income for Q1-2010 at Rs. 1,319 crore (US\$ 275 million) was maintained at about the same level as for the quarter ended March 31, 2009 (Q4-2009). The lower level of fee income compared to Q1-2009 was due to reduced investment and mergers & acquisition activity in the corporate sector and lower level of fees from distribution of retail financial products, reflecting the continued impact of the adverse global economic conditions on the operating environment.
- Operating expenses (including direct marketing agency expenses) decreased 20% to Rs. 1,494 crore (US\$ 312 million) in Q1-2010 from Rs. 1,862 crore (US\$ 389 million) in Q1-2009. The Bank achieved a reduction in the cost/average asset ratio to 1.6% for Q1-2010 from 1.9% for Q1-2009, despite the reduction in total asset.

Balance sheet

The Bank has continued with its strategy of strengthening its deposit franchise and maintaining high capitalization levels. This is reflected in the Bank's strong capital adequacy ratio, robust growth in savings account deposits, increase in CASA ratio and reduction in wholesale term deposits. The Bank has also placed strong emphasis on efficiency improvement and cost rationalization. The Bank continues to invest in expansion of its branch network to enhance its deposit franchise and create an integrated distribution network for both asset and liability products.

In line with the above strategy, the total deposits of the Bank were Rs. 210,236 crore (US\$ 43.9 billion) at June 30, 2009, compared to Rs. 218,348 crore (US\$ 45.6 billion) at March 31, 2009. During the quarter, the Bank's savings account deposits increased by Rs. 3,423 crore (US\$ 715 million) resulting in an improvement in the CASA ratio to 30.4% at June 30, 2009 from 28.7% at March 31, 2009 and 27.6% at June 30, 2008.

The branch network of the Bank stood at 1,471 at July 24, 2009. The Bank is in the process of implementing the 580 branch licenses received from Reserve Bank of India which would expand the branch network to about 2,000 branches, giving the Bank a wide distribution reach in the country.



Reflecting the moderation in systemic credit offtake and the Bank's conscious strategy of risk containment, the loan book of the Bank decreased to Rs. 198,102 crore (US\$ 41.4 billion) at June 30, 2009 from Rs. 224,146 crore (US\$ 46.8 billion) at June 30, 2008. In Q1-2010, the Bank's agricultural loan portfolio reduced in line with the seasonal nature of the business.

Capital adequacy

The Bank's capital adequacy at June 30, 2009 as per Reserve Bank of India's Basel II norms was 17.4% and Tier-1 capital adequacy was 13.1%, well above RBI's requirement of total capital adequacy of 9.0% and Tier-1 capital adequacy of 6.0%.

Asset quality

At June 30, 2009, the Bank's net non-performing asset ratio was 2.19% compared to 1.96% at March 31, 2009, reflecting the decline in the loan portfolio during the quarter.

Consolidated profits

Consolidated profit after tax of the Bank increased by 68% from Rs. 617 crore (US\$ 129 million) in Q1-2009 to Rs. 1,035 crore (US\$ 216 million) in Q1-2010, driven primarily by higher profit after tax of ICICI Bank and sharp reduction in losses of ICICI Prudential Life Insurance Company (ICICI Life).

Overseas banking subsidiaries

ICICI Bank Canada's profit after tax for Q1-2010 was CAD 8.9 million. ICICI Bank Canada's capital position continued to be strong with a capital adequacy ratio of 22.0% at June 30, 2009. ICICI Bank UK's profit after tax for Q1-2010 was USD 4.9 million. ICICI Bank UK's capital position continued to be strong with a capital adequacy ratio of 16.0% at June 30, 2009. Both ICICI Bank Canada and ICICI Bank UK continued to maintain substantial excess liquidity during the quarter.

Insurance subsidiaries

ICICI Prudential Life Insurance Company (ICICI Life) maintained its position as the largest private sector life insurer based on retail new business weighted received premium during April-May 2009. ICICI Life's total premium in Q1-2010 was Rs. 2,844 crore (US\$ 594 million). ICICI Life's renewal premium increased by 35%, reflecting the long term sustainability of the business. New business annualized premium equivalent (APE) in Q1-2010 was Rs. 622 crore (US\$ 130 million). ICICI





Life's unaudited New Business Profit (NBP) in Q1-2010 was Rs. 118 crore (US\$ 25 million). Due to customer acquisition costs, which are not amortised, and reserving for actuarial liability, ICICI Life's statutory accounting results reduced the consolidated profit after tax of ICICI Bank by Rs. 27 crore (US\$ 6 million) in Q1-2010¹ (compared to Rs. 238 crore (US\$ 50 million) in Q1-2009). The expense ratio has decreased from 14.5% in Q1-2009 to 11.6% in Q1-2010. Assets held increased 60% from Rs. 26,967 crore (US\$ 5.6 billion) at June 30, 2008 to Rs. 43,035 crore (US\$ 9.0 billion) at June 30, 2009.

ICICI Lombard General Insurance Company (ICICI General) maintained its leadership in the private sector during April-May 2009. ICICI General's premium in Q1-2010 was Rs. 878 crore (US\$ 183 million). ICICI General's profit after tax for Q1-2010 was Rs. 38 crore (US\$ 8 million).

-

¹ Life insurance companies worldwide make accounting losses in initial years due to business set-up and customer acquisition costs in the initial years and reserving for actuarial liability. Further, in India, amortization of acquisition costs is not permitted. If properly priced, life insurance policies are profitable over the life of the policy, but at the time of sale, there is a loss on account of non-amortized expenses and commissions, generally termed as new business strain that emerges out of new business written during the year. New Business Profit (NBP) is an alternate measure of the underlying business profitability (as opposed to the statutory profit or loss) and relevant in the case of companies in their growth phase. NBP is the present value of the profits of the new business written during the year. It is based on standard economic and non-economic assumptions including risk discount rates, investment returns, mortality, expenses and persistency assumptions. Disclosure on economic assumptions is available in the annual report for the year ended March 31, 2009.



Summary Profit and Loss Statement (as per unconsolidated Indian GAAP accounts)

Rs. crore

		110.01010			
	Q1-2009	Q1-2010		FY2009	
Net interest income	2,090	1,985		8,367	
Non-interest income	1,538	2,090		7,603	
- Fee income	1,958	1,319		6,524	
- Lease and other income	174	<i>57</i>		636	
- Treasury income	(594)	714		443	
Less:					
Operating expense	1,634	1,467		6,306	
Direct market agent (DMA) ¹					
expense	228	27		529	
Lease depreciation	52	52		210	
Operating profit	1,714	2,529		8,925	
Less: Provisions	792	1,324		3,808	
Profit before tax	922	1,205		5,117	
Less: Tax	194	327		1,359	
Profit after tax	728	878		3,758	

^{1.} Represents commissions paid to direct marketing agents (DMAs) for origination of retail loans. These commissions are expensed upfront.

^{2.} Prior period figures have been re-grouped/re-arranged where necessary.



Summary Balance Sheet

Rs. crore

	March 31, 2009	June 30, 2008	June 30, 2009
Assets			
Cash & bank balances	29,966	35,551	30,528
Advances	218,311	224,146	198,102
Investments	103,058	108,005	114,247
Fixed & other assets	27,966	26,454	24,542
Total	379,301	394,156	367,419
Liabilities			
Networth	49,533	47,394	50,193
- Equity capital	1,113	1,113	1,113
- Reserves	48,420	46,281	49,080
Preference capital	350	350	350
Deposits	218,348	234,461	210,236
CASA ratio	28.7%	27.6%	30.4%
Borrowings	92,805	93,823	90,881
Other liabilities	18,265	18,128	15,759
Total	379,301	394,156	367,419

All financial and other information in this press release, other than financial and other information for specific subsidiaries where specifically mentioned, is on an unconsolidated basis for ICICI Bank Limited only unless specifically stated to be on a consolidated basis for ICICI Bank Limited and its subsidiaries. Please also refer to the statement of unconsolidated, consolidated and segmental results required by Indian regulations that has, along with this release, been filed with the stock exchanges in India where ICICI Bank's equity shares are listed and with the New York Stock Exchange and the US Securities Exchange Commission, and is available on our website www.icicibank.com.

Except for the historical information contained herein, statements in this release which contain words or phrases such as 'will', 'expected to', etc., and similar expressions or variations of such expressions may constitute 'forward-looking statements'. These forward-looking statements involve a number of risks, uncertainties and other factors that could cause actual results, opportunities and growth potential to differ materially from those suggested by the forward-looking statements. These risks and uncertainties include, but are not limited to, the actual growth in demand for banking and other financial products and services in the countries that we operate or where a material number of our customers reside, our ability to successfully implement our strategy, including our retail deposit growth strategy, our use of the Internet and other technology, our rural expansion, our exploration of merger and acquisition opportunities, our ability to integrate recent or future mergers or acquisitions into our operations and manage the risks associated with such acquisitions to achieve our strategic and financial objectives, our ability to manage the increased complexity of the risks we face following our rapid international growth, future levels of impaired loans, our growth and



expansion in domestic and overseas markets, the adequacy of our allowance for credit and investment losses, technological changes, investment income, our ability to market new products, cash flow projections, the outcome of any legal, tax or regulatory proceedings in India and in other jurisdictions we are or become a party to, the future impact of new accounting standards, our ability to implement our dividend policy, the impact of changes in banking regulations and other regulatory changes in India and other jurisdictions on us, including on the assets and liabilities of ICICI, a former financial institution not subject to Indian banking regulations, the bond and loan market conditions and availability of liquidity amongst the investor community in these markets, the nature of credit spreads and interest spreads from time to time, including the possibility of increasing credit spreads or interest rates, our ability to roll over our short-term funding sources and our exposure to credit, market and liquidity risks as well as other risks that are detailed in the reports filed by us with the United States Securities and Exchange Commission. ICICI Bank undertakes no obligation to update forward-looking statements to reflect events or circumstances after the date thereof.

For further press queries please call Charudatta Deshpande at 91-22-2653 8208 or e-mail: charudatta.deshpande@icicibank.com.

For investor queries please call Rupesh Kumar at 91-22-2653 7126 or email at <u>ir@icicibank.com</u>.

1 crore = 10.0 million US\$ amounts represent convenience translations at US\$1= Rs. 47.90