Ref. No.: MUM/SEC/166-10/2018
October 20, 2018

## To,

General Manager
Listing Department
BSE Limited
Phiroze Jeejeebhoy Tower, $14^{\text {th }}$ Floor, Dalal Street, Mumbai - 400001

BSE Scrip Code: 540716

To,
Vice-President
Listing Department
National Stock Exchange of India Ltd
Exchange Plaza, $5^{\text {th }}$ Floor, Plot C/1, G Block, Bandra-Kurla Complex,
Bandra (East), Mumbai - 400051

NSE Symbol: ICICIGI

Dear Sir/Madam,
Sub: Outcome of the Board Meeting held on October 20, 2018
Pursuant to Regulation 30 and 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we hereby notify that the Board of Directors of the Company, at their meeting held today, Saturday, October 20, 2018 in Mumbai, have approved inter-alia,
> Audited Financial Results of the Company for the quarter and half-year ended September 30, 2018.
> Payment of interim dividend of ₹ 2.5 per equity share of face value of ₹ 10 each, for the half-year ended on September 30, 2018, which will be paid to such Members whose names shall appear in the Company's Register of Members as on the Record Date October 30, 2018 as well as to those beneficial holders as registered in the records of Depositories on the record date.
> Appointment of Mrs. Lalita D. Gupte as Non-executive Chairperson of the Board of Directors of the Company with immediate effect.
> Appointment of Mr. Vinod Mahajan as Chief Investment Officer of the Company, a Key Management Person (KMP) under IRDAI, with immediate effect.

In view of the above, we enclose herewith:
> Copy of Audited Financial Results for the quarter and half-year ended September 30, 2018;
> Copy of Auditor's Report from PKF Sridhar \& Santhanam LLP and Chaturvedi \& Co., the Joint Statutory Auditors of the Company dated October 20, 2018;
$>$ Copy of Press Release being issued in this connection.
The meeting of the Board of Directors of the Company commenced at $11.15 \mathrm{a} . \mathrm{m}$. and concluded at $01.35 \mathrm{p} . \mathrm{m}$.
——GENERALINSURANCE——

The above information is being made available on the Company's website
www.icicilombard.com
Kindly take the above-mentioned information on record.

Thanking you,
Yours sincerely,



## ICICI Lombard General Insurance Company Limited <br> Registration No. 115 dated August 3, 2001

 dated 30.01.2017]

Annexure-1
Statement of Audited Results for the Quarter and half year ended September 30, 2018


| SI. No. | Particulars | 3 months ended / As at |  |  | Year to date ended / As at |  | Year ended / As at <br> March 31, 2018 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | September 30, 2018 | June 30, 2018 | September 30, 2017 | September 30, 2018 | September 30, 2017 |  |
|  |  | Audited | Audited | Audited | Audited | Audited | Audited |
| 4 | Segment Operating profit/Loss: |  |  |  |  |  |  |
|  | (A) Fire | 1,493 | 1,302 | 2,057 | 2,795 | 5,463 | 13,279 |
|  | (B) Marine | $(2,607)$ | $(1,302)$ | 325 | $(3,909)$ | (403) | 4,692 |
|  | (C) Health including Personal Accident* |  |  |  |  |  |  |
|  | (i) Health Retail | 9,750 | 12,920 | 15,035 | 22,670 | 28,084 | 55,454 |
|  | (ii) Health Group, Corporate | (329) | $(8,311)$ | $(1,862)$ | $(8,640)$ | (259) | $(4,504)$ |
|  | (iii) Health Government Business | 583 | (216) | 489 | 367 | (1,031) | (673) |
|  | (D) Miscellaneous |  |  |  |  |  |  |
|  | (i) Miscellaneous Retail | 6 | 6 | 7 | 12 | 10 | 26 |
|  | (ii) Miscellaneous Group, | 2,004 | 1,947 | 2,497 | 3,951 | 941 | 2,893 |
|  | (E) Crop Insurance | $(4,315)$ | 2,893 | 2,169 | (1,422) | 2,592 | $(6,364)$ |
|  | (F) Motor | 26,237 | 23,724 | (499) | 49,961 | 3,994 | 27,568 |
| 5 | Segment Technical Liabilities: |  |  |  |  |  |  |
|  | Unexpired Risk Reserve - Net |  |  |  |  |  |  |
|  | (A) Fire | 11,223 | 12,029 | 9,924 | 11,223 | 9,924 | 8,710 |
|  | (B) Marine | 9,219 | 8,929 | 7,478 | 9,219 | 7,478 | 5,076 |
|  | (C) Health including Personal Accident* |  |  |  |  |  |  |
|  | (i) Health Retail | 68,756 | 94,571 | 83,617 | 68,756 | 83,617 | 93,185 |
|  | (ii) Health Group, Corporate | 84,906 | 53,371 | 33,725 | 84,906 | 33,725 | 35,460 |
|  | (iii) Health Government Business | 278 | 286 | 2 | 278 | 2 | 14 |
|  | (D) Miscellaneous |  |  |  |  |  |  |
|  | (i) Miscellaneous Retail | 19 | 21 | 22 | 19 | 22 | 15 |
|  | (ii) Miscellaneous Group, Corporate | 56,679 | 55.240 | 47,077 | 56,679 | 47,077 | 50,873 |
|  | (E) Crop Insurance | 6,990 | 12,414 | 6,146 | 6,990 | 6,146 | - |
|  | (F) Motor | 247,080 | 249,211 | 225,161 | 247,080 | 225,161 | 250,444 |
|  | Outstanding Claims Reserves Including IBNR \&t IBNER - Gross |  |  |  |  |  |  |
|  | (A) Fire | 177,457 | 176,818 | 115,188 | 177,457 | 115,188 | 153,707 |
|  | (B) Marine | 52,912 | 46,415 | 47,816 | 52,912 | 47,816 | 45,931 |
|  | (C) Health including Personal Accident* |  |  |  |  |  |  |
|  | (i) Health Retail | 45,910 | 47,597 | 44,699 | 45,910 | 44,699 | 43,836 |
|  | (ii) Health Group, Corporate | 45,941 | 33,716 | 33,908 | 45,941 | 33,908 | 30,909 |
|  | (iii) Health Government Business | 12,912 | 13,664 | 17,832 | 12,912 | 17,832 | 12,555 |
|  | (D) Miscellaneous |  |  |  |  |  |  |
|  | (i) Miscellaneous Retail | 1 | 1 | 1 | 1 | 1 | 1 |
|  | (ii) Miscellaneous Group, Corporate | 118,391 | 111,451 | 109,865 | 118,391 | 109,865 | 103,771 |
|  | (E) Crop Insurance | 364,738 | 445,437 | 289,881 | 364,738 | 289,881 | 451,508 |
|  | (F) Motor | 816,718 | 786,453 | 681,911 | 816,718 | 681,911 | 749,385 |

Footnote:
Segments include: (A) Fire, (B) Marine, (C) Health including Personal/Accident - (i) Health Retail, (ii) Health Group, and (iii) Health Goreenspork Schemes, (D) Miscellaneous - (i) Retail, (ii) Group / Corporate, (E) Crop insurance, (F) Motor
2 * includes Travel Insurance


Annexure-II
[Pursuant to the Regulation 33 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 read with IRDAI Circular reference: IRDA/FEA/CIR/LFTD/027/01/2017 dated Segment ${ }^{1}$ Reporting for the quarter $\&$ half year ended September 30,2018
( $₹$ in lakhs)


1 No. of Investor complaints pending at the beginning of period
1
2 No. of Investor complaints during the period
3 No. of Investor complaints disposed off during the period
4 No. of Investor complaints remaining unresolved at the end of the period

* The above disclosure is not required to be audited.

Notes forming part of Annexure 1 and Annexure II
1 The above financial results have been approved by the Board of Directors at its meeting held on October $20,2018$.

2 The shareholders had approved and paid a final dividend of $₹ 2.50$ per equity share of face value of $₹ 10$ each for the year ended March 31,2018 at the Annual General Meeting held on July 12, 2018. As per requirement of Accounting Standards, the same has been accounted for during the current quarter. The Board has declared an interim dividend of $₹ 2.50$ per equity share of face value of $₹ 10$ each for the half year ended September 30 , 2018 at its meeting held on October 20 , 2018.

3 In view of the seasonality of Industry, the financial results for the quarter and half year are not indicative of full year's expected performance.

4 The above financial results were audited by the joint statutory auditors, Chaturvedi \& Co., Chartered Accountants and PKF Sridhar E Santhanarn LLP, Chartered Accountants who have issued unmodified opinion on these financial results

5 In accordance with requirements of IRDAI master circular on Preperation of Financial statements and Filing of Returns, the Company will publish the financial on the company's website latest by November 4, 2018

6 During the quarter ended September 30,2018 , the company has alloted 107,500 equity share of face value $₹ 10$ each, pursuant to exercise of employee stock options granted earlier.

7 Figures of the previous period (s) have been re-grouped/re-arranged to conform to current periods) presentation.

8 Provision for doubtful debts (including bad debts written off) is net of recovery of ₹ 5,668 lakhs towards doubtful reinsurance recoverable, provided in the earlier years, consequent to final settlement with one of the foreign reinsurer.


Mumbai October 20, 2018

For and on behalf of the Board



Managing Director \& CEO

ICICI Lombard General Insurance Company Limited
Registration No. 115 dated August 3, 2001

$$
\text { (₹ in } 000 \text { 's) }
$$

## Sources of funds

| Share capital | $4,540,644$ |
| :--- | :---: |
| Reserves and Surplus | $4,539,483$ |
| $40,372,146$ |  |

Share application money-pending allotment


Miscellaneous expenditure (to the extent not written off or adjusted)
Debit balance in profit and loss account


For and on behalf of the Board


Additional Disclosures as per Regulation 52(4) of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

| Particulars | At | At | At |
| :---: | :---: | :---: | :---: |
|  | September 30, 2018 | September 30, 2017 | March 31, 2018 |
|  | Audited | Audited | Audited |
| Debt Equity Ratio | 0.10 | 0.12 | 0.11 |
| Debt Service Coverage Ratio | 45.48 | 30.25 | 30.90 |
| Interest Service Coverage Ratio | 45.48 | 30.25 | 30.90 |
| Total Borrowings | 48,500 | 48,500 | 48,500 |
| Debenture Redemption Reserve ${ }^{4}$ | 1,732 | 346 | 1,039 |
| Net Worth | 498,774 | 413,854 | 454,116 |

Notes:

1. Credit Rating:"AAA" by CRISIL and "AAA" by ICRA
2. Previous due date for payment of interest on Non-Convertible Debentures :

July 28, 2018 and the same has been paid on July 30, 2018
3. Next due date for payment of interest on Non-Convertible Debentures :

July 28, 2019, Amount : ₹ 4,001 Lakhs
4. Pursuant to IRDAI circular no. IRDA/F\&A/OFC/01/2014-15/115 dated August 4, 2017, and as required by Companies (Share Capital and Debentures) Rules, 2014, Company has started creating Debenture Redemption Reserve (DRR) from July 1, 2017 on a straightline basis over the balance tenure. The appropriation till September 30, 2018, on this account is $₹ 1,732$ Lakhs (corresponding previous period: ₹ 346 Lakhs and previous year: ₹ 1,039 Lakhs)

Mumbai
October 20, 2018

For and on behalf of the Board



# PKF Sridhar \& Santhanam LLP 

81, Mittal Chambers, 228, Nariman Point,
Mumbai - 400021.

# Independent Auditor's Report on Quarterly and Year to Date Interim Financial Results for period ended September 30, 2018 of the ICICI Lombard General Insurance Company Limited pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 read with IRDA Circular reference: IRDA /FEA /CIR/ LFTD/027/01/2017 dated January 30, 2017. 

## To The Board of Directors of ICICI Lombard General Insurance Company Limited

We have audited the accompanying interim financial results of ICICI Lombard General Insurance Company Limited (the "Company") for the quarter ended September 30, 2018 and year to date results for the period from April 1, 2018 to September 30, 2018 attached herewith, being submitted by the Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and IRDA Circular reference IRDA/F\&A/CIR/ LFTD/ 027 / 01/ 2017 dated January 30, 2017.

These interim financial results have been prepared on the basis of the interim condensed financial statements for the six months ended September 30, 2018, which are the responsibility of the Company's management and have been approved by the Board of Directors on October 20, 2018.

Our responsibility is to express an opinion on these interim financial results based on our audit of such financial statements, which have been prepared in accordance with the recognition and measurement principles specified under Accounting Standard 25 - Interim Financial Reporting (AS25), prescribed under Section 133 of the Companies Act, 2013 ("the Act") read with Rule 7 of the Companies (Accounts) Rules, 2014 issued thereunder, including the relevant provisions of the Insurance Act, 1938 (the "Insurance Act"), the Insurance Regulatory and Development Authority of India Act, 1999 (the "IRDAI Act") and other accounting principles generally accepted in India, to the extent considered relevant and appropriate for the purpose of interim financial results and which are not inconsistent with the accounting principles as prescribed in the Insurance Regulatory and Development Authority of India (Preparation of Financial Statements and Auditors' Report of Insurance Companies) Regulations, 2002 (the "Regulations") and orders/directions/circulars issued by the Insurance Regulatory and Development Authority of India ("IRDAI / Authority") to the extent applicable.

We conducted our audit in accordance with the auditing standards generally accepted in India. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the interim financial results are free of material misstatements. An audit involves performing procedures to obtain audit evidence about the amounts and the disclosures in the interim financial results. The procedures selected depend on the auditor's judgement, including the assessment of risk of material misstatement of the interim financial statement, whether due to fraud or error. In making those risk assessments, the auditor considers internal financial controls relevant to the Company's preparation and fair presentation of the interim financial results in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal financial controls. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of the accounting estimates made by the Management, as well as evaluating the overall presentation of the interim financial results

In our opinion and to the best of our information and according to the explanations given to us these interim financial results:
(i) are presented in accordance with the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and IRDAI Circular reference IRDA/F\&A/GIR/ LFTD/ 027 / 01/ 2017 dated January 30, 2017 in this regard; and

(ii) give a true and fair view of the net profit and other financial information for the quarter ended September 30, 2018 as well as year to date results for the period from April 1, 2018 to September 30, 2018.

## Other Matters

The actuarial valuation of liabilities in respect of Incurred But Not Reported (the "IBNR"), Incurred But Not Enough Reported (the "IBNER") and Premium Deficiency Reserve (the "PDR") is the responsibility of the Company's Appointed Actuary (the "Appointed Actuary"). The actuarial valuation of these liabilities, that are estimated using statistical methods as at September 30, 2018 has been duly certified by the Appointed Actuary and in his opinion, the assumptions considered by him for such valuation are in accordance with the guidelines and norms issued by the IRDAI and the Institute of Actuaries of India in concurrence with the IRDAI. We have relied upon the Appointed Actuary's certificate in this regard for forming our opinion on the valuation of liabilities for outstanding claims reserves and the PDR contained in the interim financial results of the Company.

For Chaturvedi \& Co.
Chartered Accountants
firm Registration No. 302137E


S N Chaturvedi
Partner
Membership No. 040479

## For PKF Sridhar \& Santhanam LLP

 Chartered AccountantsFirm Registration No. 003990 S/S200018


## Partner

Membership No. 201402

Place: Mumbai
Date: October 20, 2018

# Ticicielombard 

- general INSURANCE-

October 20, 2018

PERFORMANCE FOR THE HALF YEAR ENDED SEPTEMBER 30, 2018

- Gross Direct Premium Income (GDPI) of the Company increased to ₹ 73.05 billion in H1 FY2019 compared to ₹ 64.94 billion in H1 FY2018, registering a growth of $\mathbf{1 2 . 5 \%}$ as against industry growth of $\mathbf{1 2 . 8 \%}$.
- GDPI of the Company increased to ₹ $\mathbf{3 5 . 3 0}$ billion in Q2 FY2019 compared to ₹ 31.73 billion in $\mathbf{Q 2}$ FY2018, registering a growth of 11.3\% as against industry growth of 13.3\%.
- Combined ratio improved to $\mathbf{1 0 0 . 1 \%}$ in H1 FY2019 from 102.7\% in H1 FY2018 after considering the losses (estimated at ₹ 0.25 billion) from floods in Kerala (Combined ratio was 99.5\% in H1 FY2019 excluding the impact of Kerala floods). The reduction in combined ratio was mainly driven by reduction in the expense ratio (net) to 21.3\% in H1 FY2019 from 24.3\% in H1 FY2018.
- Combined ratio improved to 101.1\% in Q2 FY2019 from 102.9\% in O2 FY2018 (Combined ratio was 99.9\% in O2 FY2019 excluding the impact of Kerala floods).
- Profit before tax (PBT) grew by 52.1\% to ₹ 8.92 billion in H1 FY2019 compared to ₹ 5.87 billion in H1 FY2018 while Profit after tax (PAT) grew by $\mathbf{3 9 . 3 \%}$ to ₹ $\mathbf{5 . 8 2}$ billion in H1 FY2019 as against ₹ $\mathbf{4 . 1 8}$ billion in H1 FY2018. PBT \& PAT includes the one off impact of $₹ 0.58$ billion recovered on account of doubtful reinsurance recoverable already
-GENERALINSURANCE-
provided in earlier years. PBT \& PAT grew by 42.2\% \& 30.2\% respectively in H1 FY2019 excluding the one off impact.

○ PBT for Q2 FY2019 grew by 56.8\% to ₹ 4.49 billion compared to ₹ 2.86 billion in Q2 FY2018, while PAT for $\mathbf{Q 2}$ FY2019 grew by $43.6 \%$ to ₹ 2.93 billion compared to ₹ 2.04 billion in $\mathbf{Q 2}$ FY2018. PBT \& PAT includes a one off impact of ₹ 0.58 billion recovered on account of doubtful reinsurance recoverable already provided in earlier years. PBT \& PAT grew by 36.6\% \& $\mathbf{2 5 . 1 \%}$ respectively in $\mathbf{O 2}$ FY:2019 excluding the one off impact.

- The Board of Directors of the Company has declared interim dividend of ₹ $\mathbf{2 . 5 0}$ per share for H1 FY2019.
- Return on average equity (ROAE) was $\mathbf{2 4 . 4 \%}$ in H1 FY2019 compared to 21.3\% in H1 FY2018.
- ROAE was $23.9 \%$ in 02 FY2019 compared to $20.3 \%$ in 02 FY2018.
- Solvency ratio was $2.10 x$ at September 30, 2018 as against $2.18 x$ at September 30, 2017 and higher than the minimum regulatory requirement of 1.50x. Solvency ratio was 2.05x at March 31, 2018.
- GENERAL INSURANCE-


## Operating Performance Review

( ₹ billion $^{\text {b }}$

| flnanctal indicarors | Fr 2019 | EY2018 | Growth $\%$ | $\text { EY } 2019$ | $\begin{array}{r} 411 \\ \text { FY } 2018 \end{array}$ | Grouth $\%$ | Fr2018 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| GDPI | 35.30 | 31.73 | 11.3\% | 73.05 | 64.94 | 12.5\% | 123.57 |
| PBT | 4.49 | 2.86 | 56.8\% | 8.92 | 5.87 | 52.1\% | 11.96 |
| PAT | 2.93 | 2.04 | 43.6\% | 5.82 | 4.18 | 39.3\% | 8.62 |

## Ratios

| Financral indicators | $\begin{array}{r} 07 \\ \text { EY2019 } \end{array}$ | $\begin{array}{r} 02 \\ \text { EY } 2018 \end{array}$ | $\begin{array}{r} 411 \\ \text { EY } 2019 \end{array}$ | $\begin{array}{r} 111 \\ \text { TV } 2018 \end{array}$ | CY2018 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| ROAE (\%) - Annualised | 23.9\% | 20.3\% | 24.4\% | 21.3\% | 20.8\% |
| Combined ratio (\%) | 101.1\% | 102.9\% | 100.1\% | 102.7\% | 100.2\% |
| Solvency Ratio (times) | 2.10x | 2.18x | 2.10x | 2.18x | 2.05x |

Notes:
Combined Ratio = (Net incurred claims/ Net earned premium) + (Management Expenses - Commission on Reinsurance)/ Net Written Premium

Management Expenses $=$ Commission paid direct + Commission paid on reinsurance inward+ Operating expenses related to insurance business

Return on Average Equity (ROAE) = Profit after tax / ((Opening Net worth + Closing Net worth)/2)

Net worth $=$ Share capital + Reserves \& Surplus
About ICICI Lombard General Insurance Company Limited
We were the largest private-sector non-life insurer in India based on gross direct premium income in fiscal 2018 (Source: IRDAI), a position we have maintained since fiscal 2004 after being one of the first few private-sector companies to commence operations in the sector in fiscal 2002. We offer our customers a comprehensive and well-diversified range of products, including motor, health, crop, fire, personal accident, marine, engineering and liability insurance, through multiple distribution channels. More details are available at www.icicilombard.com

For further press queries please get in touch with Girish Kalra - 02261961461 or email to corporate.communication@icicilombard.com

For investor queries please get in touch with Vikas Mehra - 022 61961331/ Rakesh Sharma 02261961189 or email to investors@icicilombard.com/ir@icicilombard.com

