Picici Kinfra

ICICI KINFRA LIMITED

5TH ANNUAL REPORT AND ACCOUNTS 2000-2001

Directors

L. Radhakrishnan, IAS, *Chairman* Dr. G.C. Gopala Pillai S. Mukherji C.S. Damle Ananda Krishna Kumar Nilesh Trivedi Sarath Chandran *Managing Director & CEO*

directors' report

Auditors

M/s. Mohan & Mohan Associates Chartered Accountants A-21, Jawahar Nagar, Thiruvananthapuram 695 041 Kerala

Registered Office

KINFRA House TC 14/1026, Vellayambalam Thiruvananthapuram 695 010 Kerala

Your Directors have pleasure in presenting the Fifth Annual Report of the Company with the audited Statement of Accounts for the year ended March 31, 2001.

APPROPRIATIONS

During the year under review, the Company earned an income of Rs. 11,28,646/. The profit before taxation amounts to Rs. 10,85,186/- after taking into account all expenses including depreciation of Rs. 3,68,242/- on fixed assets. The profit after taxation is Rs. 5,98,186/-. The Directors have recommended a dividend at the rate of 10% for the year ended March 31, 2001 and have appropriated the disposable profit of Rs. 14,21,870/- as under:

	2000-2001	1999-2000
	Rs.	Rs.
Proposed Dividend	5,12,207	-
Provision for Corporate Dividend Tax	52,245	_
Leaving balance to be carried forward next year	8,57,418	8,23,684

OPERATIONAL REVIEW

Your Board has pleasure in informing that the first BOT (Build-Operate-Transfer) project structured by the Company "The New Mattancherry Bridge" has achieved financial closure in this year. The half-kilometer length bridge being constructed by Gammon India Limited would be completed by mid May 2001, and is expected to open for traffic for commercial operation by June 2001, well ahead of the target date.

Your Company also has successfully structured a 300 TPD waste management project for the Corporation of Cochin on a BOO (Build-Own-Operate) basis. Your Company has been awarded two large area development projects in Thiruvananthapuram and Cochin and these projects has commenced. The Company would work on assisting the respective Development Authorities to select sponsors through a structured competitive bidding process for the development, construction and operation of these area development projects. The Company is also helping structure a Link Road between Cochin International Airport establishing connectivity to NH-47, with two river bridges in between. The Company is also undertaking small and medium size projects for various urban local bodies.

The financial year 2000-2001 witnessed two election declarations one for the local bodies and one for the assembly resulting in delays on processing of mandates. In addition to this, the government was facing financial problem, which has resulted in delays in payment of our dues during the current year. However, your Company is geared up for a collection drive and is confident of collecting outstandings in the early quarter of the next financial year.

EQUITY CAPITAL

During the year, to support the growing business, the Company decided to enhance its capital base by issue of 1.25 crores equity shares of Rs. 10/- each for cash at par to ICICI Limited (ICICI) and KINFRA in the proportion of 76% and 24% respectively. Subsequently, 9,50,000/- shares were allotted to ICICI Ltd. and 3,00,000 shares were allotted to KINFRA.

DIRECTORS

During the year, ICICI Limited withdrew the nominations of Shri Suneet K. Maheswari, Shri K. Bharathan, Shri R. Vedasagar and Smt. Neeta Mukerji and nominated Shri S. Mukherji, Shri Sarath Chandran, Shri Ananda Krishna Kumar and Shri Nilesh Trivedi in their place. The Board placed on record its appreciation of the services rendered by them during their tenure as Directors.

KINFRA withdrew the nomination of Shri K. Mohandas and nominated Shri L. Radhakrishnan in his place. The Board placed on record its appreciation of the valuable services rendered by him during his tenure. The Board also acknowledged the contribution made by Shri K. Mohandas in enriching the deliberations at the Board Meetings with his vast knowledge and expertise.

In terms of the provisions of the Articles of Association of the Company, Shri C.S. Damle would retire at the ensuing Annual General Meeting and being eligible, offers himself for re-appointment.

Shri Nilesh Trivedi and Shri Ananda Krishna Kumar, who have been appointed as additional Directors of the Company effective September 8, 2000 hold office only upto the date of the fifth Annual General Meeting of the Company as provided in the Articles of Association of the Company but are eligible for re-appointment.

AUDITORS

The Auditors, M/s. Mohan and Mohan Associates, Chartered Accountants, Thiruvananthapuram, will retire at the ensuing Annual General Meeting. The Board at its Meeting held on April 27, 2001 has proposed their appointment as Auditors to audit the accounts of the Company for the financial year ending March 31, 2002. You are requested to consider their appointment.

PERSONNEL AND OTHER MATTERS

There are no employees in the company's pay roll whose particulars are required to be disclosed in terms of Sec 217 (2A) of the Companies Act, 1956.

Since your Company does not own any manufacturing facility, the disclosure of information on other matters required to be disclosed in terms of Section 217 (1) (e) of the Companies Act, 1956 read with the Companies (Disclosure of Particulars in the Report of Board of Directors) Rules, 1988, are not applicable and hence not given.

DIRECTORS' RESPONSIBILITY STATEMENT

The Directors confirm:

- that in the preparation of the annual accounts, the applicable accounting standards had been followed along with proper explanation relating to material departures;
- that the Directors had selected such accounting policies and applied them consistently and made judgments and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the Company at the end of the financial year and of the profit or loss of the Company for that period;
- that the Directors had taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act, 1956 for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities and;
- 4. that the Directors had prepared the annual accounts on a going concern basis

ACKNOWLEDGEMENTS

The Company would like to express its gratitude for the unstinted support and guidance received from ICICI, the parent organisation and also from other Group companies. The Company would also like to thank KINFRA and the Government of Keral for their continued support.

The Directors would also like to express their sincere thanks and appreciation to all the employees for their commendable teamwork, exemplary professionalism and enthusiastic contribution during the year. Finally, the Directors wish to express their gratitude to the Members for their continued support.

For and on behalf of the Board

Chairman

Thiruvananthapuram April 27, 2001

auditors' report

to the members of ICICI Kinfra Limited

We have audited the attached Balance Sheet of ICICI KINFRA Limited, as at 31.03.2001 report that:

- As required by the Manufacturing and Other Companies (Auditor's Order, 1988 issued by the Central Government in terms of Section 227 (4A) of the Companies Act, 1956, we give in the Annexure a statement on the matters specified in paragraphs 4 and 5 of the said order, to the extent applicable to the Company.
- 2. Further to our comments in the Annexure referred to in paragraph 1 above:-
 - We have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit;
 - In our opinion, proper books of accounts as required by law have been kept by the Company so far as it appears from our examination of those books;
 - c. The Balance Sheet and the Profit and Loss Account dealt with by this report are in agreement with the books of accounts.
 - d. On the basis of the written representations received from the Directors of the Company as on 31st March 2001 and taken on record by the Board of Directors we report that none of the Directors are disgualified as on 31st March 2001 from being appointed as a

director in terms of section (g) of subsection (1) of section 274 of the Companies Act 1956.

- e. In our opinion, the Profit And Loss Account and Balance Sheet are in compliance with the Accounting Standards referred to in sub section (3C) of section 211.
- f. In our opinion and to the best of our information and according to the explanations given to us, the said Accounts read with the notes appearing thereon, give the information required by the Companies Act, 1956, in the manner so required and give a true and fair view:
 - i) In the case of the Balance Sheet, of the State of affairs of the Company as at 31st March, 2001 and.
 - ii) In the case of the Profit and Loss account, of the profit of the Company for the period ended 31st March 2001

For MOHAN & MOHAN ASSOCIATES Chartered Accountants

> R. SURESH MOHAN Partner

Thiruvananthapuram, April 27, 2001

annexure to the auditors' report

referred to in paragraph (1) of our report of even date

- The Company has maintained proper records showing full particulars including quantitative details and situations of fixed assets. We are informed that all the fixed assets have been physically verified by the Management at reasonable intervals and that no material discrepancies have been noted on such verification.
- The fixed assets of the Company have not been re valued during the period.
- The Company has not taken any loans, secured or unsecured from companies listed in the register maintained under section 301 of the Companies Act 1956 and from any Companies under the same management as defined under sub section (1B) of section 370 of the Companies Act, 1956.
- 4. The Company has not granted any loans, secured or unsecured to Companies, Firms or Other Parties listed in the Register maintained under Section 301 of the Companies Act, 1956 and to any Companies under the same management as defined under sub section (1B) of section 370 of the Companies Act, 1956.
- 5. In our opinion and according to the information and explanations given to us, there are adequate internal control procedures laid down in the Company commensurate with the size and nature of its business for the purchase of Equipments and Other Assets.
- 6. In our opinion the Company's internal audit system is commensurate with its size and nature of business.
- 7. According to the information and explanations given to us, the Company has entered into transactions for services with parties required to be listed in the register to be maintained under Section 301 and aggregating during the year to Rs.50,000/- or more in respect of each party, and have been made at prices which are reasonable having regard to the prevailing market prices of such services or at prices at which similar services are made available by other parties.
- 8. As far as we have been able to ascertain the Company has not accepted during the year any deposits from the public and therefore the directives

issued by the Reserve Bank of India and the provisions of Section 58 A of the Companies Act, 1956 and the rules framed thereunder are not applicable.

- 9. We are informed that the provisions of Provident Fund Scheme and Employee's State Insurance Scheme are not applicable to the Company during the period under audit.
- 10. There were no undisputed amounts payable in respect of Income Tax, Wealth Tax, Sales Tax, Customs Duty and Excise Duty which have remained outstanding as at 31st March, 2001, for a period of more than 6 (six) months from the date they became payable.
- 11. According to the information and explanations given to us, and the records examined by us, no personal expenses of employees or Directors have been charged to revenue account other than those payable under contractual obligations or in accordance with generally accepted business practice.
- 12. Considering the nature of services rendered and basis of billing , in our opinion , it is not considered necessary to have a system of allocation of man-hours utilized to the relative jobs. The services rendered do not involve any consumption of materials.
- 13. We are informed that no provisions of any special statute applicable to chit funds, nidhi and mutual benefit society apply to the Company.
- The sub-clauses (iv), (v), (vi), (xii), (xv), (xv) and (xx) of clause 4(A) of the Order are not applicable to the Company during the period under audit.

For MOHAN & MOHAN ASSOCIATES Chartered Accountants

> R. SURESH MOHAN Partner

Thiruvananthapuram, April 27, 2001

balance sheet profit & loss account GICICI Kinfra as at March 31, 2001 for the year ended March 31, 2001 March 31, 2000 Schedule (Rupees) Schedule (Rupees) 2000 2000 INCOME FROM OPERATIONS SOURCES OF FUNDS Fee Income from Consultancy 6 8,419,151 10,756,047 (1) Shareholders' Funds: Total 8,419,151 10,756,047 1 15,507,000 3,007,000 Share Capital Reserves & Surplus (2)Surplus in Profit & Loss Account 857,418 823,684 Less: Operating Expenditure Payments to and Provisions 16,364,418 3,830,684 Total for Employees 7 1,695,164 1 467 774 Administrative and Other Expenses 8 3,642,852 2,952,061 **APPLICATION OF FUNDS** Professional and Consultants Charges 1,820,839 5,440,226 9 (1) Fixed Assets 2 Preliminary Expenses Written Off 67,100 67.100 Gross Block 2,187,565 1,428,006 Depreciation 368,242 210,882 Less: Depreciation 763,409 382,605 Total 7,594,196 10,138,043 Net Block 1,424,156 1,045,401 **Profit from Operations** 824,955 618,004 (2) Current Assets, Loans & Advances 3 Current Assets 18,292,576 8,403,203 **Other Receipts** 10 303,691 4,428 a. Profit for the year 1,128,646 622,432 b. Loans & Advances 969.469 777,836 Less: Loss on disposal of Asset 9.237 19,262,045 9,181,039 Less: Prior Period Adjustment 11 (43,460) Less: Current Liabilities & Provisions 4 4,657,234 6,798,308 **Profit before Taxation** 1,085,186 613,196 Net Current Assets 14,604,811 2,382,731 Less: Provision for Taxation 487,000 227,900 **Profit after Taxation** 598,186 385,296 (3) Miscellaneous Expenditure (to the extent not written off or adjusted) 5 335.452 402 552 Add : Balance of Profit b/f from

Previous Year

Disposable Profit

Provision for Corporate tax on dividend

Balance of Profit carried to Balance Sheet

Appropriations Proposed Dividend

Notes forming part of Accounts

Total

12

16,364,418

3,830,684

The Schedules referred above form integral part of the accounts As per our Report attached

R. SURESH MOHAN Partner

Thiruvananthapuram, April 27, 2001

For ICICI KINFRA LIMITED

823,684

1,421,870

512,207

52,245

857,418

438,389

823,684

823,684

DR. G. C. GOPALA PILLAI Director

> C. S. DAMLE Director

SARATH CHANDRAN Managing Director Thiruvananthapuram, April 27, 2001

F208

schedules

		(Rupees)	March 31, 2000	(Rupees)	March 31, 2000
1.	SHARE CAPITAL Authoried Capital				
	1,50,00,000 Equity Shares of Rs. 10 each (Previous Year - 1,50,00,000 Equity Shares of Rs. 10 each)	150,000,000	150,000,000		
	15,50,700 Equip Shares of Rs. 10 each. Of the above, 11,78,500 shares are held by ICICI Ltd. (the holding company) or its nominees [Previous Year - 3,00,700 Equity Shares of Rs. 10 each Of the above, 2,28,500 shares are held by ICICI Limited (the holding company) or its nominees.]	15,507,000	3,007,000		

2. FIXED ASSETS

			GROSS B	LOCK			DEPRE	CIATION		NET BL	ОСК
	Particulars	As at April 1, 2000	Additions A	djustments	As at March 31, 2001	Up to March 31, 2000	Provided for the year	Adjustments	Up to <i>March 31,</i> <i>2001</i>	As at April 1, 2000	As at March 31, 2001
a.	Furniture & Fixtures	725,801	367,800	-	1,093,601	242,184	137,568	-	379,752	483,617	713,848
b.	Office Equipment	293,402	254,680	44,610	503,472	50,016	56,355	(7,711)	98,660	243,386	404,812
c.	Mobile Telephones	13,500	-	_	13,500	723	2,313	-	3,036	12,777	10,464
d.	Computers & Accessories	393,348	181,689	-	575,037	88,744	171,802	20,274	280,820	304,604	294,217
e.	Vehicles	1,955	-	-	1,955	938	203	-	1,141	1,017	814
	Total	1,428,006	804,169	44,610	2,187,565	382,605	368,242	12,563	763,409	1,045,401	1,424,155

3. CURRENT ASSETS, LOANS AND ADVANCES

20,095	690
704 000	550,000
704,000	
6.582.434	4,333,750
3,791,875	2,859,309
10,374,309	7,193,059
21,523	11,040
	604,203
6,546,447	44,901
7,194,172	660,144
18,292,576	8,403,893
10 025	161,581
	65,000
8,179	,
75,575	75,575
88,279	88,279
	135,775
	251,626
	777,836
303,405	///,030
	704,000 6,582,434 3,791,875 10,374,309 21,523 626,202 6,546,447 7,194,172 18,292,576 10,025 27,000 8,179 75,575

4. CURRENT LIABILITIES & PROVISIONS

A.	Current Liabilities		
	For Expenses & Services	2,729,224	5,061,378
	For Capital Assets	13,533	244,180
	Other Liabilities	430,762	1,060,488
		3,173,519	6,366,045
В.	Provisions		
	Proposed Dividend	512,207	
	Provision for Taxation	919,262	432,262
	Provision for Corporate Dividend Tax	52,245	
		1,483,714	432,262
		4,657,234	6,798,308
5.	MISCELLANEOUS EXPENDITURE		
	(to the extent not written off or adjusted)		
	Balance as on at the end of the year	402,552	469,652
	Less: Written off during the year	67,100	67,100
		335,452	402,552
6.	FEE INCOME FROM CONSULTANCY		
υ.	Invoiced during the year	8,695,151	10,206,047
	Less: Invoices relating to previous years cancelled	430,000	
	Net fee Income for the year	8,265,151	10,206,047
	Adjustments for work in progress		
	Add : Work in progress as at the end of the year	704,000	550,000
	Less : Work in progess as at the beginning of the year	ar 550,000	
		8,419,151	10,756,047
7.	PAYMENT TO & PROVISION FOR EMPLOYE		
1.	Salary & Allowance - Employees	814,906	575,950
	Remuneration to Managing Director	727,166	690,000
	Staff Welfare Expenses	83,575	51,824
	Performance Incentive to Employees	50,000	150,000
	Training Fee	4,200	-
	Group Insurance Scheme	15,317	
		1,695,164	1,467,774

schedules

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PICICI Kinfra Notes forming part of Accounts

		(Rupees)	March 31, 2000	
8.	ADMINISTRATIVE & OTHER EXPENSES			5.
	Advertisement & Publicity	23,325	25,600	
	Audit Fees	25,000	25,000	
	Audit Expenses (includes Service Tax)	7,250	25,000	
			E4 000	
	Administrative & Other Service Charges	98,202	54,600	
	Bank Charges	34,966	9,078	6.
	Insurance	1,000		0.
	Professional Fee	170,200	67,350	
	Interest on HP	31,433	—	7.
	Books & Periodicals	15,061	14,355	
	Business Promotion & Entertainment Expenses		232,557	
	Conveyance and Car Hire Charges	426,978	384,078	
	Rent, Electricity & Security Charges	295,534	207,619	8.
	Filing Fee (ROC)	7,120	1,080	•
	Income Tax 1997-1998	_	37,412	
	Meeting Expenses	46,541	42,565	
	Membership Fees	2,906	3,000	
	Miscellaneous Expenses	9,439	7,362	9.
	Telephone Charges	307,500	270,727	0.
	Office Expenses	117,192	61,197	10
	Postage & Telegram	11,774	15,622	
	Printing & Stationery & Xerox charges	231,188	168.739	
	Repairs & Maintenance	290,597	163.721	в
	Rates & Taxes	7,034	10,419	1
		7,034	7,500	
	Tax Audit Fees (including Service Tax)			
	Travelling Expenses	972,981	1,142,479	
	Consultants Charges	219,849		2.
		3,642,852	2,952,061	
Э.	PROFESSIONAL & CONSULTANTS CHARGES	S		3.
	Professional and consultancy fee	1,383,450	5,351,096	
	Advertisement for Clients	205,530		
	Data Collection Expenses	231,859	89,130	4.
		1,820,839	5,440,226	5.
		1,020,000	5,440,220	6
0	OTHER INCOME/RECEIPTS			7.
10.	Other Receipts	205,530		1.
	Notice Period Recovery	16,650		
		10,050	670	
	Interest on Income Tax refund	04 544	672	
	Interest on Fixed Deposits	81,511	3,756	
		303,691	4,428	8
1	PRIOR PERIOD ADJUSTMENT			
	Prior Period Income	47,500		9
	Excess prov. for exp. W/Back	3,140		
		50,640	_	
	Less: Prior Period expenses	94,100		10
		(43,460)	-	1

12. NOTES FORMING PART OF ACCOUNTS

A. Significant Accounting Policies

1. Accounting Convention

The financial statements have been prepared in accordance with the historical cost convention, in accordance with the mandatory accounting standards and statements issued by the Institute of Chartered Accountants of India and the provisions of the Companies Act 1956. Accounting policies not specifically referred otherwise are consistent with the generally accepted accounting principles followed by the Company.

2. Method of Accounting

The company generally adopts the accrual basis of accounting.

3. Fixed Assets

Expenditure which are of capital nature are capitalised at a cost which comprises of purchase price (net of rebate and discounts), import duties, levies and any directly attributable cost of bringing the asset to its working condition for the intended use.

4. Depreciation

Depreciation has been provided on Written down Value basis in accordance with the provisions of Schedule XIV of the Companies Act, 1956, on assets, which have been installed and put to use during the year. Depreciation on additions during the year is provided on pro-rata basis and assets costing less than Rs.5,000 are depreciated in full in the year of purchase.

5.	Reven	ue Recognition		
J .	i)	Fee Income is recognis completed and or comr	ed on the basis of invol nitted part of the Assign	
	ii)		billed is recognised on t npany for the purpose of	
6.			Dperative Expenses Expenses are being amor	tised over a period
7.		yee's Retirement bene	fits	
			the accounts for Provid	lent Fund, Gratuity
			e employees since no	such scheme has
		ntroduced in the compa		
8.			d consultants charges orks sub contracted ha	
	accord in tanc	ling to stage of completi lem with the milestones	on of the respective ass s fixed by the company ss and is certified by the	ignments which is for the purpose of
9.	Provisi	on for taxation includin	g dividend tax is as pe	
10		out by the Company.	new violation that Associat	a avaant liabilitiaa
10.	of a co		provided in the Account have been disclosed at the ees NIL)	
B.		S FORMING PART OF 1		
1.	and he	nce the provisions conta	siness is Consultancy a ained in Part II of Schedu ies, quantitative partic cable	le VI as to licensed
2.			rrent assets, loans and a	advances have the
	of bus	iness.	sheet date, if realized in	
3.	manag		7,53,125 due from Com ent of Kerala and from IC d by the Company.	
4.	Expen	diture in Foreign Curren	cy.	NIL
5.	CIF Va	lue of Imports		NIL
6.	FOB V	alue of Exports		NIL
7.	Audito	rs remuneration provide	ed during the year consis	st of the following:
	SI No	Particulars	Current year	Previous year
	1	Statutory Audit fees	25,000	25,000
	2	Tax Audit fees	7.500	7,500
	3	Certification fees	15,000	15,000
8.	lakh ar	nd outstanding for a per	ndustrial Undertakings iod of more than one m	
9.		neration to Managing Di		
	Salary	rent allowance	Rs.498,000 Rs.100,500	
		mance Incentive	Rs.100,000	
		perquisites	Rs. 28,666	
10.	Claims	against the Company r	not acknowledged as de	bts:
	The Co	ompany was voluntarily a	admitted to Employees D and has received a de	Provident Scheme
			thorities for remittance mpany is pursuing with	
	postpo	one the admittance, per	nding finalization of this	; no provision has
	been r Rs. 12		he estimated liability to	wards this will be
11.			rinters have been reclas	
			d Accessories and arreate been charged to prior pe	
12.		us year figures have bee to suit the current year l	en regrouped / recast w ayout.	herever necessary

(Rupees)

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As per our Report attached

For MOHAN & MOHAN ASSOCIATES Chartered Accountants

R. SURESH MOHAN Partner For ICICI KINFRA LIMITED

DR. G. C. GOPALA PILLAI Director C. S. DAMLE

Director

Thiruvananthapuram, April 27, 2001

SARATH CHANDRAN Managing Director

Registration Details	
Registration No. 0 9 8 4 8	State Code 0 9
Balance Sheet Date 3 1 0 3 2 Date Month Year	0 0 1
Capital raised during the Year	
(Amount in Rupees Thousand)	
Public Issue	Bonus Issue
N I L	N I L
Rights Issue	Private Placement
	N I L
Position of Mobilization and Deployment of Funds	
(Amount in Rupees Thousand)	
Total Liabilities	Total Assets
	1 6 0 2 9
Sources of Funds	
Paid-up Capital	Reserves & Surplus
	8 5 7
Secured Loan	Unsecured Loan
N I L	
Application of Funds	
Net Fixed Assets	Investments
	N I L
Net Current Assets	Miscellaneous Expenditure
	3 3 5
Performance of the Company (Amount in Rupees Thousand)	
Turnover	Total Expenditure
Profit before Tax	Profit after Tax
Earnings per Share in Rupees	Dividend Rate %

For ICICI KINFRA LIMITED

DR. G. C. GOPALA PILLAI Director

> C. S. DAMLE Director

SARATH CHANDRAN Managing Director

Thiruvananthapuram, April 27, 2001