

# ICICI Bank: Performance and Strategy

September 2019

Certain statements in this release relating to a future period of time (including inter alia concerning our future business plans or growth prospects) are forward-looking statements intended to qualify for the 'safe harbor' under applicable securities laws including the US Private Securities Litigation Reform Act of 1995. Such forward-looking statements involve a number of risks and uncertainties that could cause actual results to differ materially from those in such forward-looking statements. These risks and uncertainties include, but are not limited to statutory and regulatory changes, international economic and business conditions; political or economic instability in the jurisdictions where we have operations, increase in non-performing loans, unanticipated changes in interest rates, foreign exchange rates, equity prices or other rates or prices, our growth and expansion in business, the adequacy of our allowance for credit losses, the actual growth in demand for banking products and services, investment income, cash flow projections, our exposure to market risks, changes in India's sovereign rating, as well as other risks detailed in the reports filed by us with the United States Securities and Exchange Commission. Any forward-looking statements contained herein are based on assumptions that we believe to be reasonable as of the date of this release. ICICI Bank undertakes no obligation to update forward-looking statements to reflect events or circumstances after the date thereof. Additional risks that could affect our future operating results are more fully described in our filings with the United States Securities and Exchange Commission. These filings are available at www.sec.gov.



#### Operating environment



#### Key economic trends (1/2)

- GDP grew by 5.0% in Q1-2020 compared to 8.0% growth in Q1-2019
  - Measures announced recently to boost infrastructure spending and supporting housing, MSME, auto and banking sectors
- Inflation within RBI's comfort level creating room for further reduction in policy rates
  - Consumer price index inflation continues be benign at 3.21% in August 2019; remains within RBI's target band of 4.0% (+/- 2.0%)
  - Policy rate reduced by 110 bps since February 2019; room for further reduction in interest rates
  - 10 year benchmark G-sec yield declined by 100 bps since February 2019; yield of 6.67% at September 11, 2019



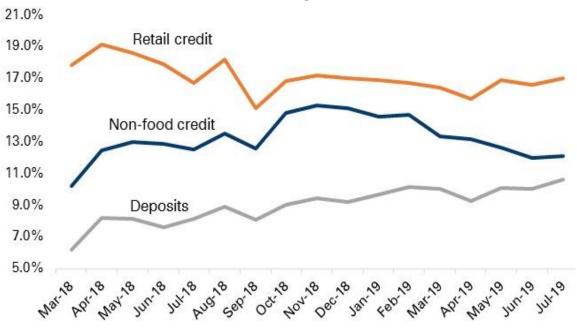
#### Key economic trends (2/2)

- External sector parameters remain favourable
  - Low global crude oil prices favourable for Indian economy
  - Foreign direct investment inflows continue
  - Foreign exchange reserves of ~ USD 430 billion at August 30, 2019; import cover of ~ 10 months
  - Current account deficit at 2.1% of GDP in FY2019; surplus in balance of payment expected in FY2020
- Government's commitment to fiscal consolidation to provide stability and support monetary policy measures
  - Fiscal deficit target for FY2020 expected to be maintained at target level of 3.3%
     GDP by government
- India's ranking in the World Bank's ease of doing business has improved from 134 in 2014 to 77 in 2019



#### Banking system credit and deposits growth

#### Banking system credit and deposit growth (Y-o-Y growth)



- Non-food credit growth at 12.1% y-o-y in July 2019
- Retail segment a key driver of credit growth for the banking sector; retail credit grew by 17.0% y-o-y in July 2019
- Total deposits grew by 10.6% y-o-y in July 2019



#### **ICICI Bank**



#### **Strengths**

#### **Distribution**

- Extensive national footprint comprising 4,882 branches and 15,101 ATMs at June 30, 2019
- 355 new branches planned for opening in August 2019
- ~ 50% of branches in rural and semi-urban areas

#### Full product suite

 Credit, savings, investment, protection and capital markets

#### **Funding**

- Stable and healthy funding profile
- Average CASA deposits amount to 43.4% of total deposits in Q1-2020

#### Technology capabilities

 Strong digital and analytical capabilities for business growth, process efficiency and enhancing customer experience

#### Strong brand presence

 Trusted brand in financial services space in India

#### Healthy capital position

 Total capital adequacy ratio of 16.19% and Tier I ratio of 14.60% at June 30, 2019



Investment grade rating from Moody's and S&P

#### Key subsidiaries

Life insurance



- Leading private sector life insurance company
- Market capitalisation of ~ ₹ 603 billion<sup>1</sup>

General insurance



- Sustained private sector market leadership
- Market capitalisation of ~ ₹ 518 billion<sup>1</sup>

Securities broking



- Leading equity broker with a strong online presence
- Market capitalisation of ~ ₹ 75 billion<sup>1</sup>

**AMC** 



Leading mutual fund with AUM of ₹ 3,373 billion



1. At September 12, 2019

#### **Approach**

Customer centric approach

Ownership at granular level

Operate within guardrails of risk

Partnerships with financial services and e-commerce platforms

Risk calibrated growth in core operating profit

Be fair to the customer, fair to the Bank



#### Performance highlights

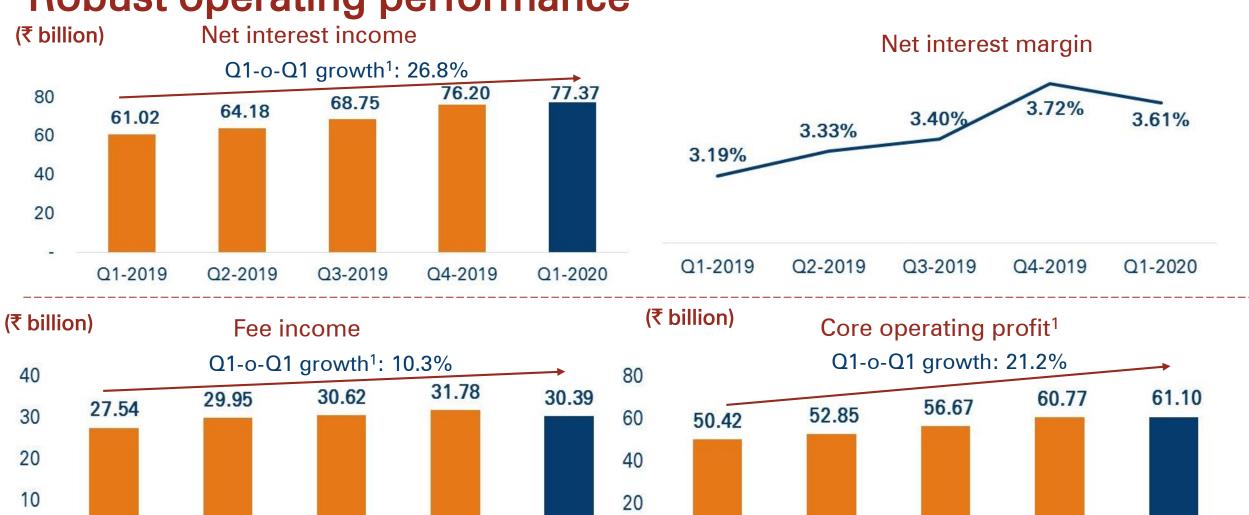


#### Robust operating performance

Q1-2019

Q2-2019

Q3-2019



Q1-2019

Q2-2019

Q3-2019

Q4-2019

1. Profit before provisions and tax, excluding treasury income

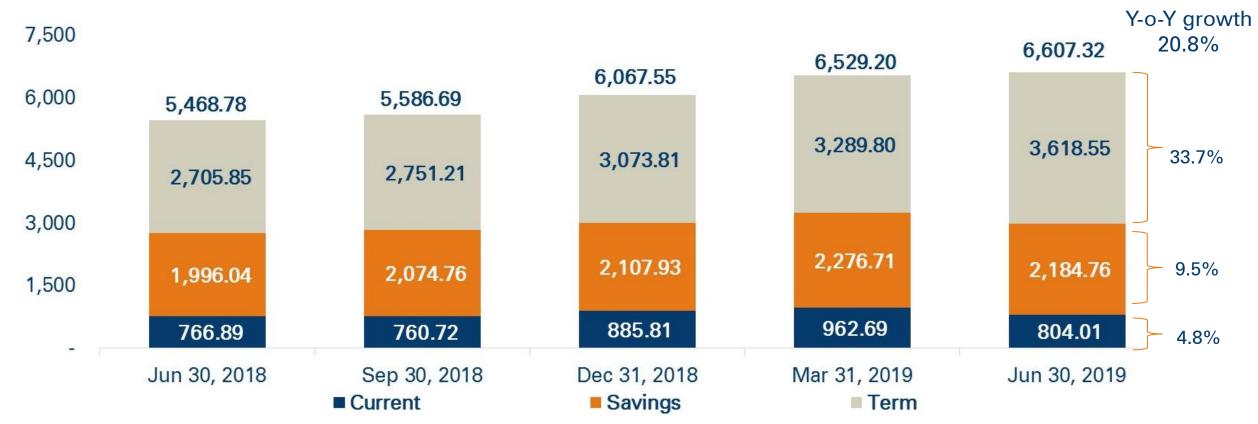
Q1-2020

Q4-2019

Q1-2020

#### Strong liability franchise

#### (₹ billion)



- Average CASA deposits grew by 12.3% y-o-y in Q1-2020
- Endeavour to maintain a healthy and stable funding profile and competitive advantage in cost of funds

#### Healthy growth in loan portfolio

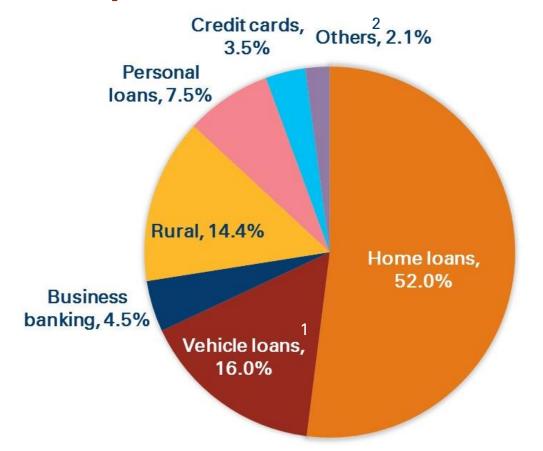


 Excluding NPLs and restructured loans growth in the domestic corporate portfolio was 13.2% y-o-y at June 30, 2019



Including non-fund based outstanding, the share of retail portfolio was 48.5% of the total portfolio at June 30, 2019

#### Composition of retail loan book



Credit cards, Others, 1.7% 3.8% Personal loans, 9.5% Rural, 13.8% Home loans, 50.6% Business Vehicle loans. banking, 15.4% 5.3%

Total retail loans at Jun 30, 2018: ₹ 2,970.44 billion

Total retail loans at Jun 30, 2019: ₹ 3,635.96 billion



- 1. Vehicle loans at June 30, 2019 include 8.7% auto finance, 6.4% commercial business and 0.3% two wheelers (Jun 30, 2018: 10.0% auto finance and 6.0% commercial business)
- 2. Others at June 30, 2019 include 1.2% dealer funding and 0.5% loan against shares and others (June 30, 2018: 1.5% dealer funding and 0.6% loan against shares and others)

#### Improving asset quality trends

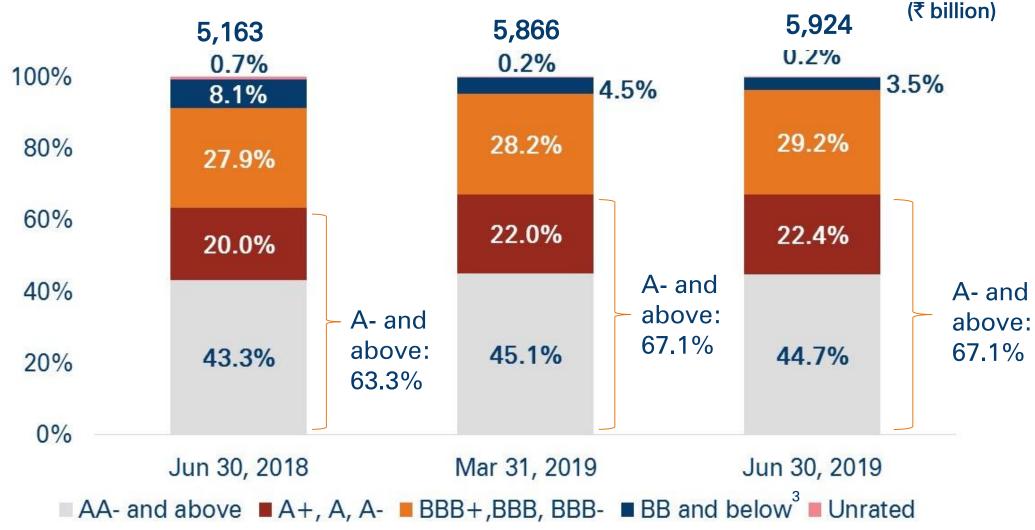


Jun 30, Sep 30, Dec 31, Mar 31, Jun 30, 2018 2018 2019 2019



- 1. Based on customer assets
- 2. Excluding technical write-offs

#### Rating profile of overall loan book





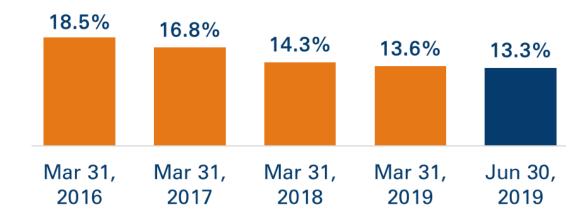
- 1. Based on internal rating
- 2. For retail loans, ratings have been undertaken at portfolio level
- 3. BB and below includes NPAs

#### Significant reduction in concentration risk

Exposure to top 20 borrowers<sup>1</sup> as a % of total exposure



Exposure to top 10 groups as a % of total exposure



- All top 20 borrowers rated A- and above internally at June 30, 2019
- Hard limit on borrower groups based on turnover and track record, lower than the regulatory limits



1. Excludes banks

#### Strong capital position



- Tier 1 ratio of 14.60% and total capital adequacy ratio of 16.19% at June 30, 2019 well above the minimum regulatory requirement of 9.08% and 11.08% respectively
- Market capitalisation of listed subsidiaries at ~₹ 1,196 billion¹; Bank's current shareholding valued at ~₹ 668 billion¹

1. At September 12, 2019

#### Technology capabilities



# Digital platforms (1/2) Internet banking

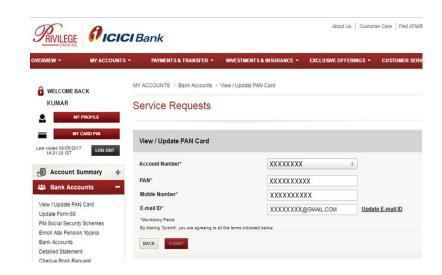
 Convenient, fast and safe platform for transacting, transfer of funds, bill payments, opening fixed and recurring deposits

### iMobile- Next generation mobile app for retail customers having 250 services

- Named as India's top mobile banking app by The Forrester Banking Wave TM
- Key features
  - Single view of all relationships
  - Block/unblock credit cards, manage credit limit, convert transactions to EMI
  - Expense management and insights to manage financial goals and mutual fund investments



Digital channels accounted for 87% of the savings account transactions in Q1-2020





#### Digital platforms (2/2)

# 'InstaBIZ'- Comprehensive digital banking platform for MSMEs and self-employed customers launched in July 2019

- Over 115 products and services, digitally and secured, on the mobile app and web portal including
  - instant overdraft facility and business loans
  - bulk collection and payment of funds
  - automatic bank reconciliation
  - import/export transactions
- First digital banking platform to enable instant payment of GST





#### Digital lending initiatives

Bouquet of Instant loans for pre-approved customers







- Instant home Loan, Insta Top Up Loan, Insta Auto Loan, Insta Loan Against Shares, GST Overdraft, Insta PL, Insta CC, Instant digital credit facility-PayLater
- Reduction in approval time and thereby reducing the overall turnaround time and providing better service to the customers



#### Digital partnerships

#### Credit cards and travel cards







- Entirely digital and paperless process, digital card can be immediately used for shopping online
- Access to a large database of customers on ecommerce platforms and online travel portals



#### **Going forward**



#### Outlook

Focus on accelerating growth in risk-calibrated core operating profit

#### Normalised asset quality

- Provisions (as % of average advances) in FY2020 to reduce significantly from 3.7% in FY2019 to 1.2-1.3%
  - Target normalized provisions  $\sim$ 20% of core operating profit or  $\sim$ 1% of the average advances

Committed to target of 15% consolidated ROE by June 2020; to articulate a medium term RoE target based on normalised financial performance





## Thank you

#### Additional financial information



#### **Profit & loss statement**

(₹ billion)	FY2019	Q1-2019	Q4-2019	Q1-2020	Q1-o-Q1
					growth
Net interest income <sup>1</sup>	270.15	61.02	76.20	77.37	26.8%
Non-interest income	131.46	30.85	34.65	32.47	5.3%
- Fee income	119.89	27.54	31.78	30.39	10.3%
- Dividend income from subsidiaries	10.78	3.172	2.69	1.91	(39.7)%
- Others	0.79	0.14	0.18	0.17	21.4%
Core operating income	401.61	91.87	110.85	109.84	19.6%
Operating exp.	180.89	41.45	50.08	48.74	17.6%
- Employee exp.	68.08	15.14	18.99	<i>19.53</i> <sup>3</sup>	29.0%
- Non-employee exp.	112.81	26.31	31.09	29.21	11.0%
Core operating profit	220.72	50.42	60.77	61.10	21.2%
Core operating profit excl. dividend from subsidiaries	209.94	47.25	58.08	59.19	25.3%

- 1. Interest on income tax refund of ₹ 1.84 bn in Q1-2020 (FY2019: ₹ 4.48 bn, Q1-2019: ₹ 0.08 bn, Q4-2019: ₹ 4.14 bn)
- 2. Includes dividend income of ₹ 2.51 billion from ICICI Life; final dividend from ICICI Life and ICICI Securities for FY2019 is expected to be received in Q2-2020
- 3. In addition to the annual increment in salaries and increase in number of employees year-on-year, increase in employee expenses reflects the lower provisions on retirals in Q1-2019 due to increase in yields

#### **Profit & loss statement**

(₹ billion)	FY2019	Q1-2019	Q4-2019	Q1-2020	Q1-o-Q1 growth
Core operating profit	220.72	50.42	60.77	61.10	21.2%
Treasury income	13.66 <sup>1</sup>	7.66 <sup>1</sup>	1.56	1.79	(76.6)%
Operating profit	234.38	58.08	62.33	62.89	8.3%
Provisions	196.61	59.71	54.51	34.96	(41.5)%
Profit before tax	37.77	(1.63)	7.82	27.93	-
Tax	4.14	(0.43)	(1.87)	8.85	-
Profit after tax	33.63	(1.20)	9.69	19.08	-



#### **Key ratios**

Percent	FY2019	Q1-2019	Q4-2019	Q1-2020
Net interest margin <sup>1</sup>	3.42	3.19	3.72	3.61
Cost to income	<b>44.8</b> <sup>2</sup>	46.9 <sup>2</sup>	44.5	43.7
Provisions/core operating profit	89.1	118.4	89.7	57.2
Provisions/average advances <sup>3</sup>	3.67	4.74	3.92	2.40
Return on average assets <sup>3</sup>	0.39	-	0.43	0.81
Standalone return on equity <sup>3</sup>	3.2	-	3.6	7.0
Consolidated return on equity <sup>3</sup>	3.8	-	4.1	8.7
Weighted average EPS (₹) <sup>3</sup>	5.2	(8.0)	6.1	11.90
Book value (₹)	168.1	163.8	168.1	171.1

- 2. Excludes gain on sale of stake in subsidiaries
- 3. Annualised for all interim periods

Includes interest on income tax refund of ₹ 1.84 bn in Q1-2020 (FY2019: ₹ 4.48 bn, Q1-2019: ₹ 0.08 bn, Q4-2019: ₹ 4.14 bn)

#### Yield, cost and margin

Movement in yield, costs & margins (Percent) <sup>1</sup>	FY2019	Q1-2019	Q4-2019	Q1-2020
Yield on total interest-earning assets	8.03	7.69	8.45	8.40
- Yield on advances	8.96	8.71	9.29	9.36
Cost of funds	5.10	4.99	5.20	5.23
- Cost of deposits	4.87	4.81	5.00	5.08
Net interest margin	3.42	3.19	3.72	3.61
- Domestic	3.77	3.54	4.12	3.93
- Overseas	0.30	0.30	0.03	0.33

Interest on income tax refund of ₹ 1.84 bn in Q1-2020 (FY2019: ₹ 4.48 bn, Q1-2019: ₹ 0.08 bn, Q4-2019: ₹ 4.14 bn)



#### Unconsolidated segment-wise PBT

Profit before tax (₹ billion)	FY2019	Q1-2019	Q4-2019	Q1-2020
Retail	82.23	20.47	21.03	19.68
Wholesale	(102.42)	(36.75)	(27.90)	(5.06)
Treasury	51.65	14.16	9.87	10.77
Others	6.31	0.49	4.82	2.54
Total	37.77	(1.63)	7.82	27.93



#### Consolidated profit & loss statement

(₹ billion)	FY2019	Q1-2019	Q4-2019	Q1-2020	Y-o-Y growth
Net interest income	328.04	74.56	91.51	93.57	25.5%
Non-interest income	593.25	124.36	172.81	135.03	8.6%
- Fee income	143.63	34.17	36.96	36.97	8.2%
- Premium income	420.94	80.29	130.29	92.67	15.4%
- Other income	28.68	9.90	5.56	5.39	(45.6)%
Total income	921.29	198.92	264.32	228.60	14.9%
Operating expenses	642.59	131.66	190.12	150.93	14.6%
Operating profit	278.70	67.26	74.20	77.67	15.5%



#### Consolidated profit & loss statement

(₹ billion)	FY2019	Q1-2019	Q4-2019	Q1-2020	Y-o-Y growth
Operating profit	278.70	67.26	74.20	77.67	15.5%
Provisions	204.62	61.57	57.40	35.58	(42.2)%
Profit before tax	74.08	5.69	16.80	42.09	-
Tax	17.19	2.43	1.53	12.95	-
Minority interest	14.35	3.21	3.57	4.00	24.6%
Profit after tax	42.54	0.05	11.70	25.14	-



#### Key ratios (consolidated)

Percent	FY2019	Q1-2019	Q4-2019	Q1-2020
Return on average networth <sup>1,2</sup>	3.8	-	4.1	8.7
Weighted average EPS <sup>2</sup>	6.6	-	7.4	15.7
Book value (₹)	177	172	177	181



- 1. Based on quarterly average networth
- 2. Annualised for all interim periods

#### **Balance sheet: liabilities**

(₹ billion)	Jun 30, 2018	Mar 31, 2019	Jun 30, 2019
Net worth	1,053.42	1,083.68	1,104.00
- Equity capital	12.87	12.89	12.91
- Reserves	1,040.55	1,070.79	1,091.09
Deposits	5,468.78	6,529.20	6,607.32
- Savings	1,996.04	2,276.71	2,184.76
- Current	766.89	962.69	804.01
- Term	2,705.85	3,289.80	3,618.55
Borrowings <sup>1</sup>	1,619.70	1,653.20	1,567.20
Other liabilities	309.38	378.51	359.01
Total liabilities	8,451.28	9,644.59	9,637.53

Credit/deposit ratio of 81.4% on the domestic balance sheet at Jun 30, 2019



# **Composition of borrowings**

(₹ billion)	Jun 30, 2018	Sep 30, 2018	Dec 31, 2018	Mar 31, 2019	Jun 30, 2019
Domestic	827.61	936.27	860.85	905.42	890.01
- Capital instruments	304.91	304.51	282.40	270.25	255.01
- Other borrowings	522.70	631.76	<i>578.45</i>	635.17	635.00
- Long term infrastructure bonds	194.97	194.97	194.97	194.97	194.97
Overseas borrowings <sup>1</sup>	792.09	810.59	782.08	747.78	677.19
Total borrowings	1,619.70	1,746.86	1,642.93	1,653.20	1,567.20



#### **Balance sheet: assets**

(₹ billion)	Jun 30, 2018	Mar 31, 2019	Jun 30, 2019
Cash & bank balances	632.95	802.96	657.48
Investments	1,863.60	2,077.33	2,199.96
- SLR investments	1,337.82	1,479.10	1,533.75
- Equity investment in subsidiaries	98.03	98.03	98.03
Advances	5,162.89	5,866.47	5,924.15
Fixed & other assets <sup>1</sup>	791.84	897.83	855.94
- RIDF <sup>2</sup> and related	258.40	292.55	291.41
Total assets	8,451.28	9,644.59	9,637.53



<sup>.</sup> Non-banking assets (net of provisions) acquired in satisfaction of claims of ₹ 6.66 billion at June 30, 2019 (March 31, 2019: ₹ 10.04 billion; June 30, 2018: ₹ 19.53 billion)

<sup>2.</sup> Rural Infrastructure Development Fund

# Equity investment in subsidiaries

(₹ billion)	Jun 30, 2018	Mar 31, 2019	Jun 30, 2019
ICICI Prudential Life Insurance	32.97	32.97	32.97
ICICI Bank Canada	18.74	18.74	18.74
ICICI Bank UK	18.05	18.05	18.05
ICICI Lombard General Insurance	13.49	13.49	13.49
ICICI Home Finance	11.12	11.12	11.12
ICICI Securities Limited	1.28	1.28	1.28
ICICI Securities Primary Dealership	1.58	1.58	1.58
ICICI AMC	0.61	0.61	0.61
ICICI Venture Funds Mgmt	0.05	0.05	0.05
Others	0.14	0.14	0.14
Total	98.03	98.03	98.03



#### Consolidated balance sheet

(₹ billion)	Jun 30, 2018	Mar 31, 2019	Jun 30, 2019
Cash & bank balances	701.33	873.91	731.54
Investments	3,621.47	3,982.01	4,233.89
Advances	5,722.39	6,469.62	6,259.17
Fixed & other assets	942.71	1,062.40	1,010.12
Total assets	10,987.90	12,387.94	12,504.72
Net worth	1,107.60	1,142.53	1,167.52
Minority interest	60.80	65.81	67.43
Deposits	5,736.36	6,813.17	6,910.34
Borrowings	2,098.19	2,103.24	2,082.15
Liabilities on policies in force	1,351.45	1,523.79	1,557.44
Other liabilities	633.50	739.40	719.84
Total liabilities	10,987.90	12,387.94	12,504.72



### Decline in Corporate and SME NPA additions

NPA movement¹ (₹ billion)	FY2019	Q1-2019	Q4-2019	Q1-2020
Opening gross NPA	540.63	540.63	515.91	462.92
Add: gross additions	110.39	40.36	35.47	27.79
- Retail	35.96	11.20	8.23	<i>15.11</i> <sup>2</sup>
- Corporate and SME	74.43	29.16	27.24	12.68
Less: recoveries & upgrades	47.16	20.36	15.22	9.31
Net additions	63.23	20.00	20.25	18.48
Less: write-offs	112.49	25.98	73.24	22.00
: sale of NPAs	28.45	-	-	1.77
Closing gross NPAs	462.92	534.65	462.92	457.63



- 1. Based on customer assets
- 2. Includes slippages of ₹ 4.52 billion from the kisan credit card portfolio

#### Movement of NPA<sup>1</sup>

(₹ billion)	Q1-2020
Gross additions	27.79
- Retail	15.11
- Corporate and SME	12.68
- BB and below portfolio	
of which: Devolvement of non-fund based o/s to existing NPAs	5.43
- Slippages from restructured loans	1.86
Other BB and below	4.34
- Others	1.05



1. Based on customer assets

### **Retail NPAs**

Retail NPAs (₹ billion)	Jun 30, 2018	Mar 31, 2019	Jun 30, 2019
Gross retail NPAs	53.44	60.22	69.73
- as a % of gross retail advances	1.78%	1.69%	1.90%
Net retail NPAs	22.57	25.33	29.61
- as a % of net retail advances	0.76%	0.72%	0.81%



#### Corporate and SME: BB and below

(₹ billion)	March 31, 2019	June 30, 2019
BB and below outstanding <sup>1,2,3,4,5</sup>	175.25	153.55
- Gross restructured loans	3.49	1.51
- Non-fund o/s to restructured loans	2.15	0.91
- Non-fund o/s to non-performing loans	42.206	36.276
- Other borrowers with o/s greater than ₹ 1.00 bn	78.00	<b>7</b> 1.89 <sup>7</sup>
- Other borrowers with o/s less than ₹ 1.00 bn	49.41	42.97

- 1. Fund-based and non-fund based outstanding
- 2. Excludes banks
- 3. Excludes investments
- 4. Excludes fund-based outstanding to NPAs
- 5. Excluded cases downgraded from investment grade and classified as NPL during the quarter
- 6. Provisions of ₹ 13.51 billion were held against non-fund o/s to non-performing loans at June 30, 2019 (Mar 31, 2019: ₹ 15.91 billion)
- 9

#### Exposure to power sector

(₹ billion)	Mar 31, 2019	Jun 30, 2019	Share at Jun 30, 2019 (%)
Borrowers classified as NPA or part of BB and below portfolio <sup>1</sup>	114.05	111.79	29%
Other borrowers	259.86	279.26	71%
Total	373.91	391.04	100%

 Of the other borrowers aggregating ₹ 279.26 billion, excluding exposure to State Electricity Boards, ~80% was rated A- and above



. Including loans restructured or under a RBI resolution scheme

### NBFCs, HFCs and builder portfolio

Outstanding (₹ billion)	Mar 31, 2019	Jun 30, 2019
NBFCs <sup>1</sup>	293.68	264.85
HFCs <sup>1</sup>	138.58	155.16
Builder portfolio (construction finance, lease rental discounting, term loans and working capital loans)	196.33	202.49



. Includes loans, investment and non-fund based outstanding

### **Extensive franchise**

Branches	At Mar 31, 2017	At Mar 31, 2018	At Mar 31, 2019	At Jun 30, 2019	% share at Jun 30, 2019
Metro	1,440	1,443	1,438	1,444	30%
Urban	990	991	991	992	20%
Semi urban	1,444	1,449	1,453	1,453	30%
Rural	976	984	992	993	20%
Total branches	4,850	4,867	4,874	4,882	100%
Total ATMs	13,882	14,367	14,987	15,101	-



#### Profit after tax of subsidiaries

Profit after tax (₹ billion)	FY2019	Q1-2019	Q4-2019	Q1-2020
ICICI Prudential Life Insurance	11.41	2.82	2.61	2.85
ICICI Lombard General Insurance	10.49	2.89	2.28	3.10
ICICI Prudential Asset Management <sup>1</sup>	6.83	0.76	2.17	2.19
ICICI Securities (Consolidated) <sup>1</sup>	4.91	1.34	1.22	1.14
ICICI Securities Primary Dealership <sup>1,2</sup>	0.78	(0.33)	0.24	0.69
ICICI Home Finance <sup>1</sup>	0.44	0.23	(0.03)	(0.06)
ICICI Venture	0.70	0.03	0.69	0.22
ICICI Bank UK (USD million)	(52.9)	1.8	(25.3)	10.1
ICICI Bank Canada (CAD million)	52.4	14.0	12.6	11.8



- 1. As per Ind AS
- 2. Represents total comprehensive income

# Sector-wise exposures

Top 10 sectors <sup>1</sup> : % of total exposure of the Bank	Mar 31, 2016	Mar 31, 2017	Mar 31, 2018	Mar 31, 2019	Jun 30, 2019
Retail finance	27.1%	31.9%	34.2%	37.3%	38.5%
Services – finance	4.9%	6.2%	7.0%	7.3%	7.2%
Banks	8.0%	6.0%	8.4%	7.9%	7.1%
Electronics & engineering	7.3%	6.9%	6.7%	6.6%	6.5%
Crude petroleum/refining & petrochemicals	5.7%	5.5%	5.6%	5.7%	5.9%
Road, port, telecom, urban development & other infra	5.8%	5.3%	4.2%	4.6%	4.7%
Power	5.4%	5.1%	4.6%	3.3%	3.5%
Wholesale/retail trade	2.8%	2.5%	2.8%	3.1%	3.0%
Services - non finance	4.9%	4.0%	3.3%	3.1%	2.9%
Construction	3.4%	3.1%	3.2%	2.9%	2.8%
Total (₹ billion)	9,428	9,372	10,265	11,207	11,261

